

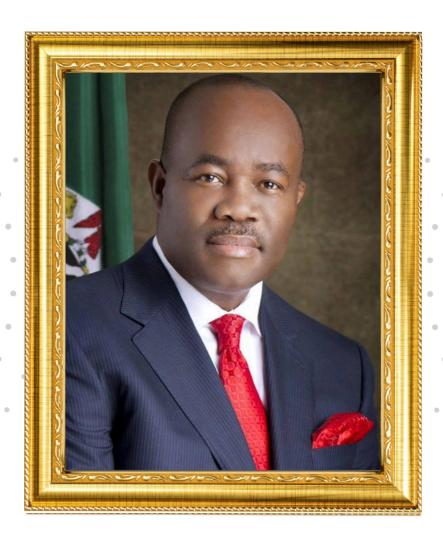
His Excellency
BOLA AHMED TINUBU, GCFR
President and Commander-in-Chief of the Armed Forces,
Federal Republic of Nigeria





# His Excellency KASHIM SHETTIMA, GCON Vice President, Federal Republic of Nigeria





# His Excellency GODSWILL AKPABIO

Senate President, Federal Republic of Nigeria





# His Excellency BARAU JUBRIN

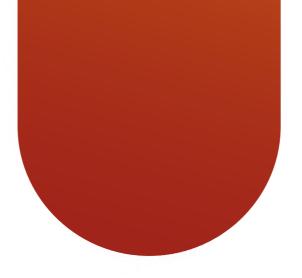
Deputy Senate President, Federal Republic of Nigeria





# His Excellency HON. ABBAS TAJUDEEN

Speaker of the House of Representatives, Federal Republic of Nigeria





# His Excellency BENJAMIN KALU

Deputy Speaker of the House of Representative, Federal Republic of Nigeria

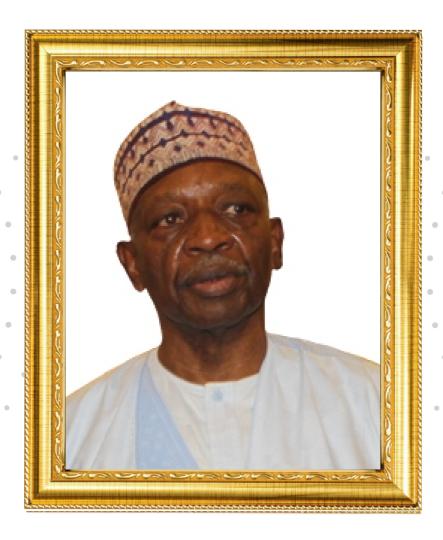




#### **KEMI BADENOCH RT. HON**

Secretary of State for Business and Trade, **United Kingdom** 





#### **Chairman of the Opening Ceremony**

#### **IBRAHIM ALIYU**

Chairman, Urban Shelter Limited

#### 



DR. MARJA HOEK-SMIT EXECUTIVE DIRECTOR, HOFINET

FOUNDER AND LONG-TERM DIRECTOR, WHARTON INTERNATIONAL HOUSING FINANCE PROGRAM, UNIVERSITY OF PENNSYLVANIA, USA



KECIA RUST

EXECUTIVE DIRECTOR AND FOUNDER, CENTRE FOR AFFORDABLE HOUSING FINANCE IN AFRICA (CAHF)



PROF.
CHARLES INVANGETE

FOUNDER/CEO, INNOVATIVE RISK & INVESTMENT SOLUTIONS LTD, NIGERIA



SURV. SULEIMAN HASSAN ZARMA

FMR. MINISTER OF ENVIRONMENT



HAKEEM OGUNNIRAN FOUNDER/CEO, EXIMIA REALTY COMPANY

NDER/CEO, EXIMIA REALTY COMI LTD., LAGOS NIGERIA



**FEMI ADEWOLE** 

HOUSING FINANCE CONSULTANT

**FORMER** 



**MR. NIYI AKINLUSI** 

DIRECTOR, GREENSTEM/FORMER PRESIDENT, MORTGAGE BANKING ASSOCIATION OF NIGERIA.



**TPL. UMAR SHUAIB** 

FORMER COORDINATOR,
ABUJA METROPOLITAN MANAGEMENT COUNCIL



#### **EMMANUEL AKINWUMI**

MD/CEO FINPAR AFRICA LTD./ FORMER, PRINCIPAL PRIVATE SECTOR SPECIALIST, AFRICAN DEVELOPMENT BANK GROUP.



REV. (SURV)
UGOCHUKWU O. CHIME
GROUP MANAGING DIRECTOR/CEO,

COPEN GROUP



ADEKUNLE FALETI

INTERNATIONAL HOUSING FINANCE EXPERT



IFY UMUNNAKWE-OKEKE

FOUNDER AND CHIEF EXECUTIVE OFFICER, LEXON CAPITAL



**TOYIN AYINDE** 

FORMER-PRESIDENT
NIGERIA INSTITUTE OF TOWN PLANNERS
(NITP)
DIRECTOR, PROFESSIONAL ENGAGEMENT



FESTUS ADEBAYO
CEO, FESADEB MEDIA GROUP



JUMOKE ADEGUNLE MANAGING DIRECTOR, MBCC GROUP/

MANAGING DIRECTOR, MBCC GROUF FORMER, HEAD OF MORTAR OPERATIONS, LAFARGE



AMB.ELIJAH ONYEAGBA NIG AMB TO BURUDI

DIRECTOR, POLITICAL ENGAGEMENT



## NATIONAL ANTHEM

Arise, O compatriots, Nigeria's call obey,

To serve our fatherland With love and strength and faith,

The labor of our heroes past Shall never be in vain,

To serve with heart and might One nation bound in freedom, Peace and unity.

Oh God of creation,
Direct our noble cause,
Guide our leaders right,
Help our youths the truth to
know,
In love and honesty to grow,
And living just and true,
Great lofty heights attain,
To build a nation where peace,
And justice shall reign.





# YOUR ACCESS PASS PORTAL #AIHS2023#AIHSCONNECT

The AIHS has launched a mobile application called 'AIHS CONNECT' to help you make the experience the event at your fingertips. Synced to the Agenda, the app provides you with an opportunity to get your access pass with a secured barcode, first hand access to the programme of the event, livestream the event, live chat with the organizers and schedule meetings with potential Investors etc.

#### **AVAILABLE ON**









# **CONFERENCE ETIQUETTE**

To ensure you get optimal benefit from the programme, we have listed a number of points to facilitate an enjoyable event.

#### **01** AUDIENCE PARTICIPATION

This is an interactive platform and questions are encouraged, particularly in our panel discussions. Please, state your name and organization before posing your question. Should you prefer, specific questions can be left in writing at the information desk prior to the presentation to ensure the content is covered, as appropriate.

#### **02** ACCESS PASS

Please wear your name tag at all times which you have been provided with, both as a courtesy to other delegates and for efficient delivery of messages. If there are any changes that need to be made, please ask the registration desk to print you another one.

#### **03** COPYRIGHT

Please note that all documentation is under copyright of AIHS Events and the relevant speaker may only be reproduced with relevant permission. The views and information expressed are the opinion of the author/speaker and not necessarily of the Africa International Housing Show.

#### **04** CELL PHONES

Kindly ensure your cell phone is turned off or on silence during the proceedings

#### **05** INFORMATION DESK

Kindly address any queries. requests or concerns at our information desk.

#### **06 DIETARY** REQUIREMENT

Please advise the information desk soonest of any special dietary requirements so as to allow sufficient time to make the necessary arrangements

#### **07** NO SMOKING

Please note that a strict "no smoking policy" is observed at all times in the conference and dining facilities. Smoking facilities are available outside.

# A WARM AFRICAN WELCOME TO YOU ALL

Thank you for joining us from all corners of the world to explore the African Continent together. At this year's Africa International Housing Show, we can all look forward to a productive and colourful exhibition experience and insightful conference that delivers, both in terms of knowledge and influential networking opportunities.

We have exciting discussions to look forward to. There will be ample opportunity to network with peers and take advantage of all the opportunities the Africa real estate and construction market offers. We have dedicated, main conference sessions for CEOs. Political Leaders, Leading Organisations and Financial Institutions. Please feel free to capitalise on this sales and networkingopportunity, and benefit throughout the four valuable days.

Also explore, livestream, schedule a meeting or sign an MOU with investors. finance institutions, developers and real estate companies and connect with the event by downloading our user-friendly mobile application AIHS CONNECT from Google Play or Apple Store.

We are certain that your decision to invest your valuable time in this much anticipated largest housing and construction event in Africa will prove both enjoyable, profitable and worthwhile.

If we can provide any assistance during the course of the event, please do not hesitate to ask.

Yours sincerely,
AIHS Event Committee.

FESTUS ADEBAYO CEO +2348166570090

FLORA ANNE Executive Director OLADUNMOYE OLUWAKEMISOLA
PA/HRM

ESTHER ALEXANDER
News & Communication

OCHIGBO SUNDAY (SAM)
I.T Department

CALEB EVBOGBAI
Concept Executive

ADEBAYO OLUWATOBILOBA
Digital

ROTHOLU GEORGE Videographer/Editor

AKUKO HELEN Admin BELINDA OFOEGBU Marketing

#### ETHICS AND CODE OF ACCEPTANCE FOR EXHIBITORS AND **EXHIBITIONS AT THE AFRICA INTERNATIONAL** HOUSING CONFERENCE

#### Introduction

The Housing Conference is committed to maintaining the highest standards of professionalism and ethical conduct in all aspects of its events, including exhibitors and exhibitions. This Ethics and Code of Acceptance outlines the principles and guidelines that exhibitors must adhere to in order to participate in the conference.

Compliance with Laws and Regulations
Exhibitors must comply with all applicable laws, regulations, and industry standards related to housing, exhibition, advertising, and sales practices. This includes but is not limited to laws concerning fair housing, consumer protection, advertising standards, and data protection.

Integrity and Professionalism

Exhibitors are expected to maintain the highest standards of integrity, professionalism, and ethical conduct throughout their participation in the Housing Conference. This includes refraining from engaging in any deceptive, misleading, or unethical practices, and treating conference attendees, staff, and fellow exhibitors with respect and courtesy.

Truthful and Accurate Representations

Exhibitors must provide truthful and accurate information about their products, services, and offerings. Any claims, representations, or statements made must be substantiated and not mislead or deceive conference attendees. Exhibitors should avoid making false, exaggerated, or misleading claims about the benefits, features, or performance of their products or ser-

**Compliance with Exhibition Guidelines** 

Exhibitors must adhere to the exhibition guidelines set forth by the Housing Conference. These guidelines may include rules related to booth design, size, display materials, signage, demonstrations, and other aspects of the exhibition. Exhibitors should familiarize themselves with these guidelines and ensure full compliance.

Respect for Intellectual Property

Exhibitors must respect intellectual property rights, including trademarks, copyrights, and patents. Exhibitors should not display, distribute, or use any materials that infringe upon the intellectual property rights of others, unless they have obtained the necessary permissions or licenses.

#### **Protection of Personal Information**

Exhibitors must handle personal information collected during the conference in accordance with applicable privacy laws and regulations. Exhibitors should implement appropriate measures to protect the confidentiality, integrity, and security of personal information and obtain necessary consents for the collection, use, and disclosure of such information.

#### **Prohibited Activities**

Exhibitors are prohibited from engaging in activities that are illegal, discriminatory, harassing, or offensive. This includes but is not limited to the distribution of unauthorized promotional materials, engaging in aggressive sales tactics, or any behavior that may disrupt the conference or create an uncomfortable environment for attendees.

#### Non-Endorsement

Participation in the Housing Conference as an exhibitor does not imply endorsement or approval by the conference organizers. Exhibitors should refrain from making any statements or suggestions that imply endorsement or approval by the conference, unless such endorsement or approval has been explicitly granted.

**Enforcement and Consequences** 

Violation of this Ethics and Code of Acceptance may result in the exhibitor's removal from the conference, cancellation of booth space, and/or prohibition from participating in future Housing Conference events. The conference organizers reserve the right to take appropriate action in response to any violations, as deemed necessary.

By participating as an exhibitor at the Housing Conference, you acknowledge your acceptance and agreement to abide by this Ethics and Code of Acceptance. Failure to comply may result in sanctions as outlined above.

















#### **BUILDING AFFORDABLE COMMUNITIES THAT INSPIRE CHANGE**



At FHFL, we believe that everyone deserves a place to call home. That is why we are forming strong partnerships and supporting the home ownership dreams of families on low Income In conformity with the New Urban Agenda and the Global Goals.









BEYOND RHETORICS TO HOMES: MAKING HOUSING HAPPEN

#### **OPENING CEREMONY:**

10:00am - 11:30am

**DAY 1, JULY 24 2023** 

10:00am - National Anthem

10.05am - Opening remarks By Chairman, Board of AIHS,
Surv. Suleiman Zarma, Former Minister of Environment

10:10am - Chairman of the Occasion's Remarks

10.30am - Goodwill Messages

10:40am - Address by Permanent Secretary (FCDA) and

Federal Ministry of Works and Housing

10:50am - Address by Special Guest of Honour

11:15am - Vote of Thanks

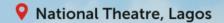
11.20am - Group Photographs with Sponsors/Partners

**11.25am** - Group Photographs with Dignitaries

11.30am - Cutting of Ribbon and Tour of Exhibition Pooth









# We Built This City

No other brand has built more of Nigeria's iconic projects and infrastructure.





MAIN THEME:

NIGERIA'S HOUSING MARKET - WHAT DOES DATA TELL US?

## DAY 1 SESSION 1

July 24, 2023, 11:30am - 12:30am

#### **Moderator:**

Ugochukwu chime

GMD COPEN GROUP & Director AIHS

Lead Speaker

Dr Yemi Kale

Former statistician General of the Federation and chief Economist ,KMPG

**Questions and Answers** 

Coffee Break

Director - Mr Hakeem Ogunniran Vice-Chairman AIHS

MAKING HOUSING HAPPEN - PERSPECTIVES ON THE NATIONAL HOUSING STRATEGY, 2023

What do we need to do differently?

#### DAY 1 SESSION 2

July 24, 2023, 1pm - 2:30pm

Creating and maintaining Data platforms for the Nigerian Housing Market-what are the key players doing

#### Lead Speaker 2

#### Mr Semiu Adeyemi Adeniran

Statistician General of the Federation & CEO , Nigeria Bureau of Statistics

#### Other speakers

#### **Kecia Rust**

Executive Director and founder of the centre for Affordable Housing Finance in Africa

#### Madu Hamman

MD/CEO.FMBN

Thiermo-Habib Hann MD/CEO, Shelter Afrique

#### Kehinde Ogundimu

MD/CEO,NMRC

#### Dr Michael MBA

Central Bank Of Nigeria

#### Olanipekun Evelyn Arinola

Director Housing Census, NPC



**13TH-14TH FEB. 2023** KIGALI, RWANDA





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MAKING HOUSING HAPPEN - PERSPECTIVES ON THE NATIONAL HOUSING STRATEGY 2023 - WHAT DO WE NEED TO DO DIFFERENTLY

# DAY 1 | SESSION 3

July 24, 2023, 2:30 - 4pm

Lead Speaker 1

Lamin Barrow DG, AFDB Lead speaker 2

Bola Onadele MD/ CEO ,FMDQ Group

Moderator

Hakeem Ogunniran

Founder/ CEO ,Eximia Realty Chairman, Board of LBIC

.

VIP Speaker
Thiermo -Habib Hann

MD/CEO, Shelter Afrique

VIP Speaker Mustapha Njie

Founder/ CEO, TAF Africa Group

VIP Speaker

Prof Offornze Amucheazi (SAN)

Anambra state Commissioner For Lands

VIP Speaker

Odunayo Ojo MD/CEO UPDC

**Questions & Answers** 

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WORLD IN COLOUR

AFFORDABLE HOUSING: CLIMATE CHANGE, SUSTAINABILITY AND GREEN INVESTMENT.

July 25, 2023, 10:00am - 12:00pm

RECAP OF DAY 1

#### **FEMI ADEWOLE**

Former CEO, Shelter Afrique

Chairman of the session

**Olaniyi Yusuf** 

Chairman Nigeria Economic Support Group (NESG).

**Moderator:** 

**Hakeem Ogunniran** 

Founder/CEO, Eximia Realty Ltd.

Chairman, LBIC .....

#### **IFC TEAM Presentation**

9am - 1pm

Time

9am - 9:20am

9:20am - 9:40am

9:40am - 10am

10:30am - 11am

11am - 11:40pm

11**:40**am - 11:**55**am

11:**55**am - **12:10**pm

12:10pm - 12:25pm

Topic Presentation -

IFC in Affordable Housing

Presentation - Pillar

Presentation -

Upstream Collaboration in

Affordable Housing

Private Public

Partnership

Presentation - EDGE

Dennis Quansah Naa Ayeleysa-Quaynor-Mettle

Speaker/Facilitator

Chishamiso Mawoyo

Alexandre Leigh Mael

Sherif Muhtaseb (Online)

Godfrey Tapela

(Online)

Ekambi

COFFEE BREAK

**Presentation** 

Client testimonial on Pillar & EDGE

Q & A with IFC

Ivan Pretorius -Alleyroads (Online)

Mohmmed Aliyu - Moderator

Godfrey Tapela Sherif

Muhtaseb (Online)

Chishamiso Mawoyo (Online) Alexandre Leigh & Mael Ekambi Tomiwa Williams Dennis Quansah Ivan

Pretorius (Online)

Naa Ayeleysa Quaynor-Mettle

(Moderator) Other

participants to be concluded

by Real

Temilola Sonola

Panel Session with Reall 12:**25**pm - 12:**40**pm

12:40pm - 1:20pm **EDGE Certificate Awards** 

Ceremony

Making Housing Happen - Rethinking End User Finance. Report on a REALL STUDY on financing end user on low income

July 25, 2023, 12:00pm - 1:30pm

Lead speaker 1:

#### **REALL TEAM**

Ian Shapiro MD/CEO Reall

**REALL Panelists** 

#### **Femi Adewole**

Intl Housing Expert

#### **Kabir Tukur**

GMD, COOP Group

#### Sam Odia

**Managing Director** Mullard Fuller Foundation Nigeria Lead speaker 2:

Naa Ayeleysa Quaynor-Mettle- REALL

Gbenga Onimowo

Commercial Director, **LAFARGE** 

Olajumoke Akinwumi

Managing Director, Altheia

Director - Niyi Akinlusi **AÍHS Board** 

#### **CORPORATE PRESENTATION**

Nigerite, Royal Ceramics & Berger Paint

MAKING HOUSING HAPPEN: SUB- NATIONAL DEVELOPMENT EFFORTS, CHALLENGES AND LESSONS

July 25, 2023, 1:30pm - 3:00pm

#### **Moderator:**

**Professor Charles Inyangete** Founded/CEO Innovative Risk & Investment Solution Ltd

Lead speaker - Dr Chii Akporji Chairman, ShelterAfrique

#### SPEAKERS/PANELISTS:

#### Adebola Sheidu

Chairman Brain and Hammers Ltd

#### Dr. Aliyu Wamakko

Project, REDAN

#### **Abdulmalik Mahd**

MD/CEO Modern Shelter and Services Ltd

#### **Toyin Ayinde**

Former Lagos State Commissioner for Physical Planning

#### **Johnstone Oltetia**

MD/CEO, Kenya Mortgage Refinance company

#### SPEAKERS/PANELISTS:

#### Sa'Adiya Aliyu

MD/CEO Urban Shelter Ltd

#### Engr. Shehu Hadi - Ahmad

Executive Secretary, FCDA

#### **Jide Odusolu**

MD/CEO OCTO5 Real Estate

#### Mr Aliyu Aliyu

MD/ CEO, Bilaad Realty

#### Abiodun Akanbi

Chief investment Officer Abuja Investment Company LTD

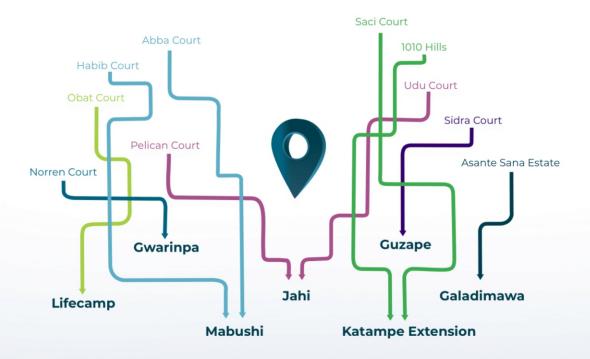






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Casa Bellissimo Mall, 6th floor, Plot 118, Sector Centre A, Ahmadu Bello Way, Jahi, Abuja. info@modernshelterng.com 07025005456 www.modernshelterng.com

MAKING HOUSING HAPPEN: AFRICAN CITIES BETWEEN INFRASTRUCTURE, RESILIENCE AND INFORMALITY

July 26, 2023, 9:30am - 1030am

#### University of Lagos/ARUA **Close - Out Workshop**

Master Class on Affordable Housing

9:00am - 10:30am

Close-out workshop:

1hr: 30mins

Speakers:

Anchor:

Prof. Timothy G. Nubi

Director, CEO

Urbanization and Habitable Cities & Network Partners

#### Panelists:

Prof Abimbola Windapo

University of Cape Town

Dr Siame Gilbert

University of Zambia

Dr Arthur Isaac

University of Ghana

Prof. Muhammad Nuhu

Abuja/Minna

Dr Antony Ikiriza

**Uganda Matyrs University** 

Dr. Muyiwa Agunbiade

**University of Lagos** 

**Prof Abel Olaleye** 

Obafemi Awolowo University

Wale Fabiyi

University of Banjul, Gambia

Interactions:

Director - Ify Umunnakwe - Okeke AIHS Board

CORPORATE PRESENTATION

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- 2 Bedroom Apartments 4 Units
- 3 Bedroom Apartments 16 Units

#### **Estate Environment**

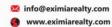
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Tunji +234 7086669911

Wunmi +234 8023640983

RESEARCH FOR AFFORDABLE HOUSING POLICY AND DELIVERY IN AFRICA

## DAY 3 SESSION 2

July 26, 2023, 1040am - 12:40pm

#### **Panelists**

**Prof. Olumide Olusanya (TBC)** 

System Construction

Prof. Abimbola Windapo

**Construction Issues** 

Dr. M. Kusimo

Climate change, Energy Conservation and

Green Building

Dr. Idris Salako

Collapse building and lessons for developers

Prof. Ameh

**Alternative Materials** 

**Prof. Modupe Omirin** 

Land matters

Prof. G. K. Babawale

**Risk Analysis and Appraisals** 

12:40pm - 1:40pm

1hr

Break 1pm - 1:30pm

#### **FAMILY HOMES FUNDS SESSION**



#### 1.30pm - 3pm

Alternative Building Technology: Exploring the Options for Affordable Housing Keynote Speaker: Professor Olumide Olusanaya, Professor and Researcher at University of Lagos

Topic: Alternative Building Technology: Exploring the Options for Affordable Housing Moderator: George Anih, Head of Portfolio and Assets Management, FHFL

Keynote Speaker: Professor Olumide Olusanya, Professor and Researcher at University of Lagos

#### Discussants:

a)Scaling Urban Regeneration to Deepen Access to Affordable Housing

Speaker: Professor Timothy Nubi, Director, Research and Innovations Office, University of Lagos

b)Scaling and Acceptability as Critical Success Factors for Alternative Building Technology in Nigeria

Speaker: Sheikh Hayatuddeen, Executive Chairman, Green Jobs Limited

c)Leveraging Research and Development for Alternative Building Technology

Speaker: Engr. Emmanuel Adewale Ajani, National Agency for Science and Engineering

Infrastructure (NASENI)

#### PROPTECH SESSION 3pm to 4.30pm

#### **MODERATOR**

#### Dr. Roland Igbinoba

CEO, Procrowdy

Cutstruct - CEO, John Oamen
BuyLetlive - CEO, Modupe Agbolahn
Site map - CEO, Ndifreke Ikokpu

Venco - CEO,Chude Osiegbu Haap Living - CEO,Ezekiel Bassey





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#### DANGOTE CEMENT & PROFESSIONAL BODIES (NITP, NIA, NIESV, NIOB, NSE, NIQS) PRESENTATION

9AM - 11AM

#### **11AM TO 12NOON**

INSURANCE AND CONSTRUCTION INDUSTRY

#### THEME:

MAKING HOUSING HAPPEN: THE ROLE OF INSURANCE

#### LEAD SPEAKER:

EKERETE OLA GAM-IKON CEO, FINTERATE PROJECTS

#### MODERATOR

#### TUNDE OGUNTADE.

DEPUTY PRESIDENT. NIGERIAN COUNCIL OF REGISTERED **INSURANCE BROKERS** 

#### SPEAKERS/PANELISTS

**OLASUPO SOGELOLA** 

MD/CEO, INTERNATIONAL ENERGY INSURANCE PLC

#### YETUNDE ILORI

Director General, NIGERIAN INSURERS ASSOCIATION

Jide Bello

MD Cosmic Insurance Brokers

Q & A SESSION

#### 4PM

Making Housing Happen -The Abuja Declaration

#### **Facilitators**

- Dr Chi Akporji
- Hakeem Ogunniran
- Prof Charles Invangete
- Femi Adewole
- Kayode Omotosho
- Aliyu Wamako
- Ugochukwu Chime - Jide Odusolu
- Emmanuel Akinlusi
- Mrs Ify Umunnakwe-Okeke
- Jumoke
- Niyi Akinlusi

#### 12NOON TO 2PM

WORKSHOP ON NIGERIA HOUSING DATA CENTRE

#### Moderators:

Mr Taofeeg Olatinwo; NMRC Dr Michael Mba; CBN Kecia Rust; CAHF

#### Panelists:

- 1. Arc Abimbola Asein; Head of PPP, FMWH
- 2. Mr Colins Alabi; Dept of Lands, FMWH
- 3. Mr George Anih; FAMILY HOMES FUNDS LIMITED
- 4. Mr Oladapo Fakeye; FEDERAL MORTGAGE BANK OF **NIGERIA**
- 5. Mr Biyi Fafunmi; ICT Director; NATIONAL BUREAU OF **STATISTICS**
- 6. Mr Baba Madu; National Account Dept; NATIONAL **BUREAU OF STATISTICS**
- 7. Mrs Arin Olanipekun; Director of Survey; NATIONAL POPULATION COMMISSION
- 8. Mr Yunusa Shuaibu; ES, REAL ESTATE DEVELOPERS' ASSOCIATION OF NIGERIA
- 9. Mr Olayemi Shonubi; President; NIQS
- 10. Mr Johnbull Amayaevbo; President; NIESV

#### 2PM - 3PM

#### AFRICA ARCHITECTURE SESSION

NITP Fellow, Chief City Planner, FCDA. Lecturer, Urban & Regional Planning, Nassarawa StateUniversity. The MODERATOR:

Dr. Constance Ikokwu,

News Analyst Arise News. Editorial Lead, The African PressClub(TAPC)

Arc. Oka Amogu,

Principal Architect. Partner, Cubes Consult. Chairman Practice Committee, Nigerian Institute of Architects.

#### 3PM - 4PM

U-40 PROFESSIONALS MEET-UP & INTERACTIONS WITH AIHS BOARD MEMBERS

# GALA NITE & BEST OF

**U-40 Professional Mee** 

# NEW DAWN

#### IN HOME OWNERSHIP & HOUSING FINANCE





This is a mortgage facility to NHF contributors through Primary Mortgage Banks (PMBs), granted at 6% interest rate over a maximum tenor of 30 years.

#### A Contributor is expected to:

- · Choose a house of his choice anywhere in the country
- · Contact a PMB to profile and package his loan to FMBN
- · On receipt, FMBN will process, approve and pay for the cost of the house on his behalf

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This facility is granted to contributors for the renovation or improvement of their homes to deliver the desired functionality.

- Apply up to N1.0M
- · Repay in 5 years
- Your employer will deduct from your salary and repay FMBN

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With our Rent to Own mortgage, your rental payment over a period of time contributes towards the eventual ownership of the house.

- On any of our funded estates nationwide
- Apply via FMBN office nearest to you
- · Payment is made monthly, quarterly or annually



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Our construction finance facilities

help in bridging the housing



Ministerial Pilot Housing Scheme (MPHS)



Cooperative Housing Development Loan

· Any registered Cooperative can apply to build for its members



Individual Construction Loan

· With valid title, C of O, designs and bills, we provide you loan to construct your house at any location in the country



...everyone deserves a home

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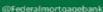
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# AIHS at a Glade

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#### ABOUT

#### AFRICA INTERNATIONAL HOUSING SHOW

The Africa International Housing Show is Africa's biggest housing and construction expo, a forum that brings together all real estate stakeholders to discuss and explore ideas to promote Africa's Housing industry to the International market. Since 2007, the Show has offered real estate stakeholders an additional medium for networking among local and foreign investors. Over the years, the Show has been able to generate not only high quality audiences and sale leads for exhibitors but also great bargains for home buyers looking for affordable homes. The driving force of the Show is that we aspire to be the paragon of excellence in real estate, interior decoration and property development. We aim to be the reference point for connecting professionals and stakeholders in our rapidly growing real estate industry. This International Housing Show/Exhibition features products presentation, exhibition of building technologies for affordable housing from all over the world. We also feature exhibitions of home interiors, construction equipment, chemical and paints products, mortgage services, housing projects, interactive forums with high net - worth participants. The show is usually rounded up with an award Ceremony as a mark of recognition and encouragement to outstanding Government officials, corporate bodies and individuals who have contributed immensely to the success of the industry. We are proud to say that we enjoy over 90% return exhibitors every year and over 40,000 affluent visitors globally. One of our competitive strengths is filtering traffic that ensures only relevant traffic flows into the exhibition thereby offering our exhibitors a rich row of visitors they cannot get in any other homes expo. The expo also receives visitors from around the globe looking for investment opportunities in the growing African Real estate market. The Africa International Housing Show exhibitor categories include among others Estate Developers, Building Materials, Machinery & Equipments, Steel & Aluminium production. Also featured at the Show are exhibitors of allied products like Glass, Doors & Windows, Woodworking, Paints & Coatings, Furniture & Interior Decorators, Architectural Finishing, Air Conditioning, Bathroom & Kitchen, and Alternative Energy & Power Solutions. The Show is a unique one stop-shop for real estate Industry Stakeholders with innovative products, services & technology. It is a one of a kind forum where practitioners in the Housing & Construction Industry meet to exchange ideas & proffer solutions to housing problems. The objectives of the show include: - Showcasing innovative, sustainable housing ideas to a wide range of audience and to help change Africans attitude towards housing problems. -Stimulating the construction industry through the provision of contemporary/trending housing solutions, high quality home grown manufactured products and skills. -Presentation of Research and Expert analysis on international emerging housing solutions for adaptation in Nigeria's housing industry

The event dubbed the largest real estate festival in Africa is powered by International Housing and Construction Show Limited in conjunction with Fesadeb Communications Ltd -The leading promoter of housing development in Nigeria and the producers of Housing Development Programme on AIT and TVC, and One Roof Radio show on WeFM. The Show enjoys the annual support of the Federal Ministry of Works and Housing, Federal Mortgage Bank of Nigeria, Nigeria Mortgage Refinance Company Plc, Real Estate Developers Association of Nigeria and the National Assembly committees on Housing. The 16th Africa International Housing Show has received full support from Dangote Cement, Brains and Hammers, Cosgrove Investment Ltd, Delta Mega Trend, Lafarge Africa, Royal Ceramics, CDK Integrated Industry Ltd, NMRC, FHFL, FMBN, Modern Shelter, Constrix, Hall7 Real Estate, COPEN Group, Octo5 Holdings Ltd, FirstTrust Mortgage Bank PLC, Nigerite Limited, Dantata Town Developers Ltd, Plusworld Roofing, City Code Mortgage Bank LTD, Rock of Ages Properties Plc, Timberlock, Downtown Development/Jedo Investments, Silk Plaster, Sterling Bank among others.



#AIHS2023 Africaint'lhousingshow







#### DEAR **PARTICIPANTS**

We are thrilled to welcome you to Abuja for the 17th edition of the housing Africa's largest construction expo, **AFRICA** INTERNATIONAL HOUSING SHOW 2023.

This event is the culmination of an annual enormous collective effort which began over a decade ago. Following the spectacular success of previous editions. the nation's housing sector has experienced a paradigm shift while institutions and individuals have benefited massively through its development communication approaches.

Ladies and Gentlemen, Africa faces various hurdles in its pursuit of a sustainable housing strategy and agenda. Working together is the only way to attain this sustainability. Working with a renewed vision for a practical and productive housing strategy that will not only make dwellings available to citizens but also constitute а strong economic strength; working toward a governmental sector that is devoted to collaborating closely with the private sector, selecting key industries, and developing massive economic strategies to exploit the housing sector.

Distinguished participants, let me express, on behalf of the AIHS Board, our most sincere wish that the discussions and resolutions resulting from this 4-day event will positively contribute to the consolidation of the aims of AIHS and thereby to the philosophy underlying it.

For us, AIHS is not just a housing advocacy platform but also a leading fora for those running major African companies, to contribute to Africa's economic transformation by housing promoting the sector through public-private partnership, and to help the continent's housing and construction activities become pan-African, global and even champions.

Since 2020, the world has changed tremendously, and we are still moving from crisis to crisis. These crises are speeding trends, whether they are in the shape of climate change. national retrenchment. global value chain disruption, economic decarbonization, or inflationary pressure, which influencing the housing industry negatively.

# DEAR PARTICIPANTS

We are convening in Abuja to focus on the theme "BEYOND RHETORIC TO HOMES: Making Housing Happen" in order to better comprehend and analyze these developments, as well as gain insight into their sustainability. The current societal discourse emphasizes housing multiplier effects and the critical role it plays in the continent's economic change.

Over 70 percent of the 16th AIHS' sessions will be directly related to this theme, including the political leaders' discussion, a climate change session with a special emphasis on green housing, and exhibitions. Also at the heart of our discussions will be proptech and finance talks. In parallel, and in keeping with its purpose of identifying business world trends, the AIHS will hold exhibitor sessions and deal-room meetings to chart business paths and collaborations.

The AIHS 2023 conference promises to be a truly remarkable event, one that we hope you will find valuable and fulfilling.

I encourage you to download the AIHS app "AIHS CONNECT" on Apple or Google store to enable us to interact smoothly with you and to give you access to some of the opportunities we have created for this special event.

Thank You and Cheers!



Festus Adebayo
Coordinator, Africa Int'l Housing Show

# WELCOME TO ABUJA

since the dawn of civilization, human beings have always needed

shelter to survive. The struggle of man has been centered on acquisition of shelter after food security.

Many African governments successfully met the challenge posed by the corona virus pandemic by taking prompt and calculated actions to mitigate its effects. Nevertheless, the pandemic made millions of people miserable and reduced global rate of housing provision, thus plunging many into fear of uncertainty.

Due to its sizable population and rapid urbanization, Nigeria will continue to account for the largest share of new housing units in the African and Middle East regions.

According to the Africa Business Community report, Nigeria, South Africa and Iraq are expected to see the fastest growth as they recover from their disappointing 2014-2019 performance periods.

It also showed that, aside from 2020, when the region experienced recession brought

about by COVID-19, healthy economic expansion would continue to be the main drivers of homebuilding activities in the Africa/Middle East region. In 2019, there were 398 million existing housing units in the Africa/Middle East region, making up 18% of the world's housing stock.

Due to low average incomes in many of the populous countries in the region, the average unit size was only 69 square meters in 2019 despite the high percentage of single-family homes, ranking among the lowest in the world.

The region's ongoing rural-to-urban migration has led to an increase in the share of multi-family housing. There is a serious housing shortage in the area, and a large portion of the population lives in terrible, informal housing without even the most basic amenities.

# What does this imply to us as a nation/continent?

With the current realities shrouding the housing deficit in Nigeria and the African continent, it's important that African leaders embrace a new trend of housing delivery and then unlock the potential of Public Private Partnership (PPP)

# WELCOME TO ABUJA

Investments that the lay the future groundwork for development of the region are necessary for Africa's recovery. Making housing a top priority, bolstering the continent's environmental/green sectors, and ensuring that investors operate in an environment that promotes business growth and returns are all necessary to achieve this.

Since over 48% of Nigeria's construction materials are still imported, more locally produced materials and alternatives need to deployed. Infrastructural be development also continues to be a problem, hence the need investments to support the value chain of construction materials and address the urgent affordable housing.

With its 16th edition, the Africa International Housing Show (AIHS) offers а singular forum for discussing, debating, and formulating solutions to these and other housing development opportunities and challenges that the African continent faces. I'm more impressed by the talent, spirited leaders, movers and shakers we have here in Abuja for this show.

Why Abuja?

Abuja is the capital city of Nigeria, in the middle of the country. The skyline of the city, which was built largely in the 1980s, is dominated by Aso Rock, an enormous monolith. It rises up behind the Presidential Complex, which houses the residence and offices of the Nigerian president in the Three Arms Zone on the eastern edge of the city. Nearby are the National Assembly and the Supreme Court of Nigeria.

We have a great deal to talk about and do in this beautiful city.

Let's get the ball rolling.

Once again, welcome to the Center of Unity.





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# CODE OF CONDUCT

# Africa International Housing Show (AIHS) Code of Conduct

Africa International Housing Show (AIHS) is committed to providing a safe and secure business environment at all of its events, built on mutual respect for every participant.

Inappropriate behaviour, disrespect or harassment are not part of the Africa International Housing Show (AIHS) event experience and will not be tolerated. By accessing a Africa International Housing Show (AIHS) event, participants agree to respect all individuals, onsite or online, regardless of their gender, race, religion, age, sexual orientation, disability or any other difference. Everyone attending а Africa International Housing Show (AIHS) event is subject to the Code of Conduct.

Africa International Housing Show (AIHS) defines inappropriate behaviour as any form of verbal or physical abuse;

the use of depreciative or discriminatory language, gestures or actions; any form of harassment, racism or sexism; inappropriate physical contact or any targeted comments which may cause personal offence to other individuals. Exhibitors or stand holders at Africa International Housing Show (AIHS) events should not use images or other materials or conduct activities on their stands that may cause offence.

Africa International Housing Show (AIHS) retains the right to take action against any individual or company that does not respect the Code of Conduct, disrupts an event or makes the environment hostile for any participant. This action includes refusing entry or removing the individual(s) from the event.

If you observe or experience a violation of the Code of Conduct, please report it to a member of Africa International Housing Show (AIHS), identifiable by their Show Organization badges. Please remember that notifying a staff member of Africa International Housing Show (AIHS) does not replace contacting any of the security operatives available or the local police if you believe this is appropriate.

# **CODE OF CONDUCT**

#### **Africa International Housing Show (AIHS) Code of Conduct**

Code of Conduct violations diminish participants' experience at Africa International Housing Show (AIHS) events. Africa International Housing Show (AIHS) wants to create a positive environment where participants achieve their goals in an atmosphere of mutual respect and professionalism. We want to do this for our clients and with our clients.

All contractors taking jobs must register with the organisers.

Wearing of accreditation tags: All participants must register to get accreditation Tags.





# SPEAKERS

ATLANTIC

OCEAN

and below to facile

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OCEAN

#### **YEMI KALE**

### FORMER NIGERIAN STATISTICIAN GENERAL, PARTNER & CHIEF ECONOMIST KPMG IN NIGERIA



Yemi is a Partner and Chief Economist, KPMG in Nigeria. As Chief Economist, he leads the Firm's view on macroeconomics and enhances the growth agenda by both supporting and originating engagements involving economic modelling and econometrics. Yemi will also be responsible for leading our Firm's research team. Yemi is a seasoned professional with over 23 years cumulative experience across both the private and public sectors. He has multi-disciplinary expertise in data collection and analysis, asset management, project management and planning, macroeconomic analysis, financial, economic and investment research, fiscal and macroeconomic policy advisory and investment banking.In 2011, Yemi was appointed as the Statistician General of the Federation/Chief Executive Officer of the National Bureau of Statistics (NBS), a position he held for ten (10 years). In this role, Yemi was widely commended for repositioning the NBS as a more strategic and credible organization.

#### **DR. MARJA HOEK-SMIT**

EXECUTIVEDIRECTOR, HOFINET, FOUNDER AND LONG-TERM DIRECTOR, WHARTON INTERNATIONAL HOUSING FINANCE PROGRAM, UNIVERSITY OFPENNSYLVANIA, USA



Dr. Marja Hoek-Smit is a World Renowned Housing Expert and AIHS Board Member. She is also the Founder and Long-term Director of the International Housing Finance Program, of the Wharton School Zell / Lurie Real Estate Centre, and an Adjunct Professor in the Wharton Real Estate Department and the Department of City and Regional Planning of the University of Pennsylvania. She has worked closely on the development and teaching of courses for officials from Indian, Indonesian, Thai, South African, Brazilian, Caribbean and Russian housing finance institutions. She is a member of the Advisory Board of the Habitat for Humanity Terwilliger Center for Innovation in Housing. Marja is also the Executive Director of the Housing Finance Information Network—HOFINET—a global web portal that consolidates international housing nance information and statistical data for public use.

#### **JONATHAN MALAGÓN**

#### FORMER MINISTER OF HOUSING, CITIES AND SANITATION OF COLOMBIA



Malagón was selected as one of the 100 young global leaders according to the World Economic Forum (2019), one of the 100 most successful CEOs in Colombia according to Gerente Magazine (2020), one of the 100 world's most influential young people in public sector according to APOLITICAL (2018), among other recognitions. Malagon is Senior Consultant on Housing and Urban Development and Visiting Fellow at JFK School of Government at Harvard University. At the age of 33, he was appointed Minister of Housing, Cities and Sanitation of Colombia, a position he held for nearly 4 years, until March 2022. Under his leadership, Colombia reached the highest level of sales, initiations and housing subsidies in its history, and the access for the first time to drinkable water for more than 2 million people, deserving the distinctions "World Champion of Affordable Housing, 2021" and "Scroll of Honour, 2020", the highest recognitions of the UN for the design of housing policy in the World. Previously he was Vice President of the Colombian Association of Bankers and Director of Macroeconomic and Sectoral Analysis in the leading think tank of Colombia, FEDESARROLLO.

#### DR. CHII AKPORJI

#### CHAIRPERSON OF THE BOARD OF DIRECTORS @ SHELTER AFRIQUE



Dr Chii Akporji is a results-driven development finance professional with over 20 years' experience in designing and managing the execution of complex programs and projects in in urban development and housing finance spaces in industrialising economies in Africa, Asia and Latin America to sustainable impact. She had a successful 15-year career with the World Bank Group in Washington DC, working primarily on country response programs to rampaging urbanization and climate change, where she set a solid track record for originating government, private sector and CSO partnerships to implement reforms to improve city planning and growth through urban policy development, slum upgrading and city development plans, mainstreaming mitigation and adaptation processes in Sam's while enhancing cities competitiveness and credit worthiness.

#### **HAKEEM OGUNNIRAN**

#### FOUNDER/CEO, EXIMIA REALTY COMPANY LTD., LAGOS NIGERIA



Chief Executive Officer He graduated from University of Lagos with LL.B (Hons) Second Class Honours (Upper Division) in 1984. He was called to the Nigerian Bar in 1985 after passing the Bar Examinations at the Nigerian Law School; also with a Second Class Honours (Upper Division). He later obtained the Masters of Law (LL.M) and MBA degrees from the University of Lagos. He is a fellow of the Institute of Chartered Secretaries and Administrators, London and Nigeria and the Chartered Institute of Arbitrators, UK. A former Fulbright Visiting Scholar at the Yale Law School, USA, he has attended several high level management training programmes including the Unilever (IMS), U.K.(1196)General Management Programme (GMP) of Ashridge Management College, U.K. (2000), Strategic Leadership Programme of Cranfield University, U.K.(2005), REAL Estate Management Program of Harvard Business School(2010), USA and Senior Financial Management program of the London Business School(2014).

#### **FEMI ADEWOLE**

#### HOUSING FINANCE CONSULTANT/MANAGING DIRECTOR



Femi Adewole is a housing finance professional and architect with over 34 years' experience in housing finance, development, and project management. He is currently the Managing Director at the Family Homes Funds Ltd – a Nigeria focussed affordable housing development and finance company working towards delivering up to 500,000 homes by 2025. Prior to joining the Family Homes Funds, he was Ag Managing Director at Shelter Afrique, the Nairobibased Pan African Housing Development and Finance Institution He has also occupied influential positions in some of the largest housing companies in the United Kingdom

#### **OLADIPUPO AYODELE ADEOYE**



Oladipupo Ayodele Adeoye, is a graduate of Civil Engineering from the Federal University of Technology, Akure. He has participated in various training and professional courses in Nigeria and overseas. His competencies include Treasury Management, Banking Operations, Fixed Income Trading, Private Equity and Impact Investing. His banking career spans over fourteen years with stints at Access Bank, Heirs Holdings, United Bank for Africa and VFD Group Plc. Presently, he is an Executive Director, Treasury & Business Growth at Abbey MortgageBankPlc.

#### **KECIA RUST**

# EXECUTIVE DIRECTOR AND FOUNDER OF THE CENTRE FOR AFFORDABLE HOUSING FINANCE IN AFRICA (CAHF)



Kecia Rust is the Executive Director and founder of the Centre for Affordable Housing Finance in Africa (CAHF). She is a housing policy specialist and has worked with both public and private sector practitioners in promoting access to affordable housing and housing finance in Africa for the past 20 years. She was the Housing Finance Coordinator at the FinMark Trust from 2003-2014, from where CAHF was established. Over the span of her career, Kecia has consulted and undertaken research in affordable housing finance, residential property assets and property markets, rental and social housing, and the creation of sustainable human settlements, among other issues. Kecia participated in the Wharton School's International Housing Finance Programme, U.S.A. She holds a Bachelor's Degree with Distinction from the University of North Carolina at Chapel Hill, U.S.A., and a Masters of Management from the University of the Witwatersrand, South Africa.

#### **Mr THIERNO-HABIB HANN**

#### MANAGING DIRECTOR/CEO, SHELTER AFRIQUE



With more than 20 years of experience in strategic positions in the banking sector and multilateral financial institutions, Thierno-Habib HANN is the Managing Director/CEO of Shelter Afrique. Habib was the Asia/Pacific Lead for housing finance & capital markets at the International Finance Corporation (IFC), based in Bangkok and previously in charge of Africa and the Middle East, based in Nairobi. Habib has led the strategy and implementation of housing finance programs globally with a portfolio of over USD 2 billion. Over the years, he has developed housing finance transactions in the US, Latin America, Eastern Europe, and Africa valued over USD32billion.

#### **DEBRA ERB**

#### MANAGING DIRECTOR OF HOUSING REAL ESTATE PROJECT FINANCE, USA



Debra Erb is Managing Director of Housing Programs for the Overseas Private Investment Corporation. In this capacity, she is responsible for program development, investor development and marketing, as well as credit structuring and analysis for housing, mortgage finance and other real estate sector projects. She was previously President of Societas – International Institute for Real Estate Finance, a non-profit organization based in Washington D.C. and served as Senior Director – Mortgage Bankers Association, responsible for liaison between international and U.S. mortgage entities. She serves on the boards of HBI, (Homebuilder's Institute) and D.C. Habitat for Humanity.

#### IAN SHAPIRO

#### MANAGING DIRECTOR/ CEO OF REALL, UK



lan has been working at the interface between private sector effectiveness and public good for over 25 years. Ian spent 16 years at the UK Government's Foreign, Commonwealth and Development Office) where he progressed to Head of Private Sector Development managing a multi-billion \$ impact investment portfolio. Ian was Chief Strategy Officer for Crown Agents before joining Reall as CEO in 2018. Ian was named in a list of 'Top 20 Dynamic CEOs of 2020' by The CEO Publication, was named Cause4's Social Entrepreneur of the Month, August 2021 and a Meaningful Business 100 winner in 2022. Ian has lived and worked in numerous countries across Africa and Asia. He now resides in London with his wife and two teenage children.





# **EDGE AND THE GREEN BUILDING BUSINESS CASE**



Green buildings offer a large and commercially viable decarbonization opportunity for building owners and financial institutions. Today's buildings generate 39 percent of GHG emissions from energy use. By 2060, the built environment is expected to double, mainly driven by construction in emerging markets. However, uptake of green options lags due to lack of awareness of the business case, misperceptions of high costs, lack of experience across the supply chain, and asymmetry of information between sellers who build for efficiency and buyers who do not have the expertise to appraise sellers' claims. The EDGE program addresses these barriers by building capacity with designers, developers, banks, policymakers, and academia, creating a demonstration portfolio, and offering a straightforward, affordable green certification tailored to client needs in each country and climate.

#### The Business Case for Green Building

In IFC's experience, the incremental construction cost of green buildings is less than reporting required for green finance. IFC has 3% and is generally paid back within two to three years.

Green measures also future proof buildings against transition risks from potentially stricter environmental regulations and changing owner/occupant preferences. Lower operating costs and lower investment risk from greening buildings translate to a variety of benefits for different stakeholders.

- Developers benefit from faster sales/leasing and greater market share.
- Owners enjoy higher value appreciation and rental yields, faster leasing, lower market and regulatory risks.
- Occupiers save on energy and water bills and are less exposed to energy price volatility.
- Financial intermediaries can diversify their investor base when they issue green building construction loans or mortgages and finance these through green finance. Demand for green bonds continues to grow, although studies have yet to confirm that this translates into lower funding costs.
- Governments also benefit from certified green buildings due to: reduced pressure to expand energy and water grids; reduced cost of energy subsidies to low-income households; and validated climate leadership through quantified GHG savings.

### **ABOUT EDGE**

An innovation of IFC, a member of the World Bank Group, EDGE is a free design software and an affordable certification system that empowers clients to easily determine the most cost-effective ways to build green. EDGE catalyzes green investment pipeline by simplifying design decision-making and streamlines the impact invested \$7.5 billion in green buildings including mobilization. Since 2015 EDGE has certified about \$35 billion of floorspace in 69 countries and it is growing exponentially. GHG reduction from EDGE buildings is estimated to be 645 thousand tCO2e a year.

EDGE is now available worldwide to certify new and existing buildings of all types. It is growing exponentially because it is easy to use and costs a fraction of traditional certifications. It is also an affordable option for investors who want to map and track a path for zero carbon at portfolio level. EDGE serves all market segments, from social housing to grade A o翿□ces, hotels, datacenters, warehouses, light industry, retail and transport terminals. During the pandemic EDGE was used to certified rapidly built COVID hospitals.





#### The EDGE Standards and Global Certification System

EDGE certification is available worldwide for new and existing buildings of almost every typology, including: social housing to high income residential, multifamily buildings and landed homes; hotels; offices; shops; warehouses; light industry; datacenters; airports and other transport terminals; schools; hospitals; and places of worship. The EDGE system has three performance levels:

#### **EDGE Standard**

The EDGE standard which requires 20% energy, 20% water, and 20% embodied energy in materials savings relative to new business as usual construction;

#### **EDGE Advanced**

 EDGE Advanced which requires an EDGE building to achieve 40% energy savings;

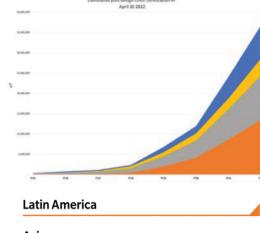
#### **EDGE Zero Carbon**

 EDGE Zero Carbon which requires an EDGE Advanced building to offset any GHG emissions with carbon credits.

The free EDGE design software helps clients decarbonize by instantaneous energy and cost modelling which minimizes incremental capital costs and accelerates investment decision-making. An EDGE client submits a design in the free EDGE software which is then evaluated by an independent certification provider. EDGE currently has the largest network of certification providers in the world, including the US Green Building Council's GBCI, the SGS-Sintali Consortium and six others. Once a project is certified, IFC helps clients communicate their successes to encourage others in the market. This support includes social media exposure, marketing advice, disseminating press releases, articles, and more.

#### **EDGE** is an Internationally accepted Standard for Green Finance

EDGE provides an affordable route to tap growing demand for green asset finance. For banks and corporates, green finance diversifies sources of funding and green bonds are in ever greater demand from investors. The free EDGE software provides estimated GHG, energy and water savings automatically, reducing the cost of generating quantified GHG impact reports. EDGE is now used by dozen of financial intermediaries and most development banks. It is recognized by the major green finance standard setters (ICMA, GRESB, and the Climate Bonds Initiative) and is aligned with the EU Taxonomy. The EU Taxonomy benchmarks buildings on the basis of kWh/m2/year which is also how EDGE works.





Rest of the world



EDGE is currently funded by the UK Government

# RELATED IFC PRODUCTS

IFC is developing the

Building Resilience Index to help
investors to identify physical climate
risks and mitigate them. In addition,
IFC has applied the EDGE approach
of simplifying complex decision-making
into the municipal arena with APEX.
The APEX application provides cost-impact
analysis of city level investment and policies
in transport, municipal solid waste, and
renewable energy as well as green buildings.









#### **LAMIN BARROW**

**DIRECTOR GENERAL, AFRICA DEVELOPMENT BANK** 



LAMIN BARROW Versatile and experienced international development professional with demonstrated competence in project finance, regional integration and infrastructure projects. Skilled in Policy analysis, Macroeconomics, Investment and risk analysis. A graduate of Boston University and University of Ibadan.

#### MR. MADU HAMMAN

MANAGING DIRECTOR/CHIEFEXECUTIVE OFFICER, FEDERAL MORTGAGE BANK OF NIGERIA



Madu Hamman holds a bachelor's degree in Geography (1982) from University of Maiduguri. He is a Senior Honorary member of the Chartered Institute of Bankers of Nigeria and an alumnus of IMD Lausanne, Switzerland. He has had about 30 years' experience in mortgage banking and 8 years in commercial and merchant banking with specific emphasis on credit analysis, banking operations, corporate finance, business support services and human resource management.

He was appointed as Managing Director of Abbey Mortgage Bank Plc, one of the leading mortgage banks in Nigeria in June 2020. As Managing Director in the past 2 years he has supervised and coordinated the restructuring, recovery and growth of Abbey into the fastest growing Mortgage Bank.

#### **EMMANUEL AKINWUMI**

MD/CEO FINPAR AFRICA LTD. AND FORMER, PRINCIPAL PRIVATE SECTOR SPECIALIST, AFRICAN DEVELOPMENT BANK GROUP



Mr Emmanuel Akinwumi is a Multi-task finance, economic development and governance professional with over three decades of international experience in diversified industries - International development, Banking, Investments, Manufacturing and Business Consulting, leveraging resources to foster human development, poverty reduction and inclusive growth. He is currently the Chief Executive Officer, Financing and Partnerships Africa Ltd.

#### **PROF. OLUMIDE OLUSANYA**

PROFESSOR AND RESEARCHER, FORMERLY OF UNIVERSITY OF LAGOS



PROFESSOR OLUMIDE OLUSANYA was educated at Government College Ibadan, the University of Oregon in Eugene, Oregon and the University of Washington in Seattle, Washington, USA. Trained as an architect, he is a composer and pianist. He was appointed Professor of Architecture at the University of Lagos in 1995. He served as the Dean, Faculty of Environmental Science (1999 - 2000). His inaugural lecture is titled, The Science of Creativity: Appropriating the Power of the Image of God (2004).

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#### **PROF. CHARLES INYANGETE**

#### FOUNDER/CEO, INNOVATIVE RISK & INVESTMENT SOLUTIONS LTD, NIGERIA



Professor Charles Inyangete is a leading & seasoned Financial Services practitioner with over 20 years proven extensive international expertise and experience in Banking & Finance, Capital Markets development, Financial/Economic Reforms, Financial Innovation, Risk Management Strategies, International Corporate Finance, Investment Banking, Portfolio Management, Privatization & Corporate Restructuring. He served from 2001 to 2008 as an independent Non-Executive Director & Chairman of the Strategy & Risk Management Committee of the Board of Exim Bank and Member of the Working Group for the development of Tanzania's Mortgage Refinance Facility.

#### **MR. NIYI AKINLUSI**

#### DIRECTOR, GREENSTEM AND FORMER PRESIDENT, MORTGAGE BANKING **ASSOCIATION OF NIGERIA.**



A multiple award winning Banker, who is a versatile and seasoned professional and entrepreneur with over 29 years extensive experience in leadership positions in banking, strategic leadership, strategy and execution, corporate turnaround and transformation, mergers and acquisitions. He is an alumnus of Harvard Business School, IMD(Institute of Mgt. Dev., Switzerland) and Frankfurt School of Finance & Mgt. He transformed Partnership Savings & Loans Limited to Intercontinental Homes Savings & Loans Plc and subsequently to TrustBond Mortgage Bank Plc after a management buyout following the divestment of Access Bank Plc in 2013.

#### **UGOCHUKWU O. CHIME**

#### GROUP MANAGING DIRECTOR/CEO OF COPEN GROUP



He is the Group Managing Director of the practice and oversees the actualization of the strategic vision of the group. He is also a management expert, a trainer, a developer and an Environmentalist. He is a fellow of the Nigerian Institution of Surveyors with more than 43 years industry experience. He brings into each assignment an experience that spans many disciplines and endeavours. He is the immediate past National President of Real Estate Developers Association of Nigeria (REDAN) and also functioned as the President of the Enugu State Chamber of Commerce, Industry, Mines and Agriculture (ECCIMA). He has served as the Chairman of Enugu Housing Development Corporation, Chairman of Nigerian Institution of Surveyors, Enugu Branch, 1st Deputy President of REDAN, Chairman of REDAN Capital, Trustee of REDAN and so many other positions. He sits on the board of many companies including Africa International Housing Show.

#### **GODFREY TAPELA**

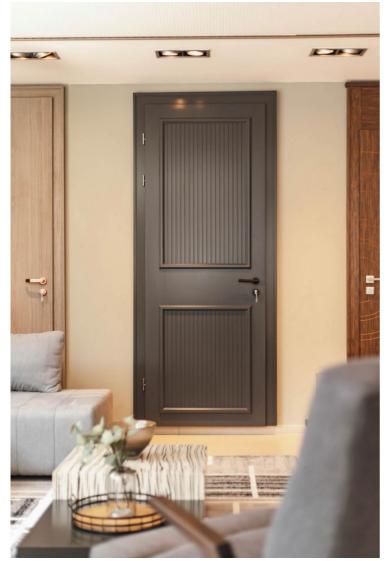
#### SENIOR INVESTMENT OFFICER AT IFC BASED IN NAIROBI, KENYA



Godfrey Tapela is a Senior Investment Officer at IFC based in Nairobi Kenya. He is responsible for investments in the commercial property including affordable housing retail and tourism sectors in Sub-Saharan Africa. Godfrey joined IFC in 2001.IFC, a member of the World Bank Group, is the largest global development institution focused exclusively on the private sector in developing countries.



AFP is an award-winning furniture brand providing best in class furniture solutions for residences, corporate o翿 ces, and the hospitality sector in Nigeria. We are the largest furniture manufacturer in West Africa, As an integral part of Julius Berger's value chain, we are guided by leading standards in quality and innovation using imported and locally sourced materials in combination with the latest modern machinery and technology to achieve the best results.







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#### **MUSTAPHA NJIE**

#### **GROUP MANAGING DIRECTOR AND CHIEF EXECUTIVE OFFICER OF TAF AFRICA** GLOBAL



Mustapha Njie (TAF) is the GMD/CEO of TAF Africa Global Limited, a pan-African real estate development company with presence in 8 African countries and dominance in The Gambia and Nigeria. Over a career spanning more than three decades, TAF has earned a sterling reputation as one of Africa's most successful property developers with activities extending to residential and commercial real estate development, new cities development, and housing sector public-private partnership. His works has accorded him several awards and accolades including the 2017 CNBC/AABLA award for Entrepreneur of the Year (West Africa), and NHA Real Estate Person of the Year 2020 (Nigeria). TAF has been on panels at Annual Africa Business Conference at Harvard Business School, Africa CEO Forum and the Wharton Business School amongst others. TAF is a distinguished philanthropist and is passionate about youth development.

#### **BABAJIDE ODUSOLU**

#### FOUNDER, CEO, OCTO5 HOLDINGS LIMITED



Babajide Odusolu is the founder of Legacy Realties Ltd (now known as Octo5 Estates Limited) one of Nigeria's pioneer private development companies. Octo5 under the leadership of Babajide initiated and developed Heritage Place, a ten (10) acre gated community, located along the Monastery Road, Sangotedo between 2000 and 2003. Thereafter, the company initiated and developed Ocean Bay Estate, an eighty-two and half (82.5) acre, gated community located in Lafiaji, Lekki between 2003 and 2008. Both developments were unique being the first of such communities developed in their respective locations

#### MR. BOLA ONADELE

#### **CEO OF FMDQ GROUP PLC**



Mr. Bola Onadele. Koko is the Chief Executive Officer of FMDQ Group PLC, a financial market infrastructure group with exchange, central counterparty, depository and private markets businesses. Prior to this engagement, he was the President of FDHL, a financial markets and risk management consulting firm he founded in 2001, where he provided business leadership in the empowerment of the Nigerian financial markets. Previously in the banking sector, Mr. Onadele's career spanned across several banks in Nigeria, with senior executive roles in Treasury and Corporate Banking, and culminated as Chief Executive Officer.

#### **ALEXANDRE LEIGH**

#### **INTERNATIONAL FINANCE CORPORATION (IFC)**



Alexandre Leigh is an investment officer with the International Finance Corporation (IFC) working on Infrastructure Advisory based in the United Arab Emirates. Previously, he held positions with the Macquarie Group in London, Banque Lombard Odier & Cie SA, and HSBC. He holds an MSc from HEC, Paris.Alexandre has over fifteen years of international banking experience, in both investment and advisory positions with HSBC, Macquarie Capital, and at IFC since 2009, where he covers the MENA region, as well as airports sector coverage globally. His aviation transaction experience includes public sector sell-side advisory for ECM/IPO type transactions, as well as PPP concession type models, in addition to buy-side airport advisory and investment mandates, and he is currently involved in 3 active global airport sell-side transactions.

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#### **EDGE BULDING/INTERNATIONAL FINANCE CORPORATION (IFC)**



Odenyi Quansah has global expertise working for the World Bank Group and engaging both private and public sector players in the areas of green building advocacy, green financing and policies to incentive green building development in emerging economiesHe champions Green Building and sustainability, Urban Development Professional with experience in real estate valuation, real estate development and management He has Project management experience launching new services and leading teams, including business Development and Marketing Experience. He is currently Kenya, Nigeria and Ghana Program Lead in EDGE Green Buildings Market Transformation Program.

#### **DR. MICHAEL KALU MBA**

#### **CENTRAL BANK OF NIGERIA**



Michael Kalu is strategic, result-oriented, with over 20 years' experience in the application of statistics, economics, econometrics, data science, decision support, research, information security, monitoring and evaluation, strategic planning, and risk management to support the attainment of organizational strategic goals in private and public institutions.

#### **OLANIYI YUSUF**

#### **CHAIRMAN, NIGERIA ECONOMIC SUMMIT GROUP**



a proudly African buiness solutions company partnering with enterprises and governments to accelerate the development and transformation of Africa. Prior his assumption of this role in April 2019, he was the Country Managing Director of Accenture Nigeria from 2010 to 2019. In 1995, he joined the Management Consulting Division of Arthur Andersen 4 years after starting his career at Joint Komputer Kompany, an indigenous computer company. Niyi holds a Combined Honours Bachelor of Science degree in Computer Science and Economics from Obafemi Awolowo University, Nigeria and a Graduate Diploma in Business Administration from University of Wales. He has technical certifications in Project Management, COBIT, IT Governance, Business Continuity, Solution Planning, Solution Delivery and IT Service Management.

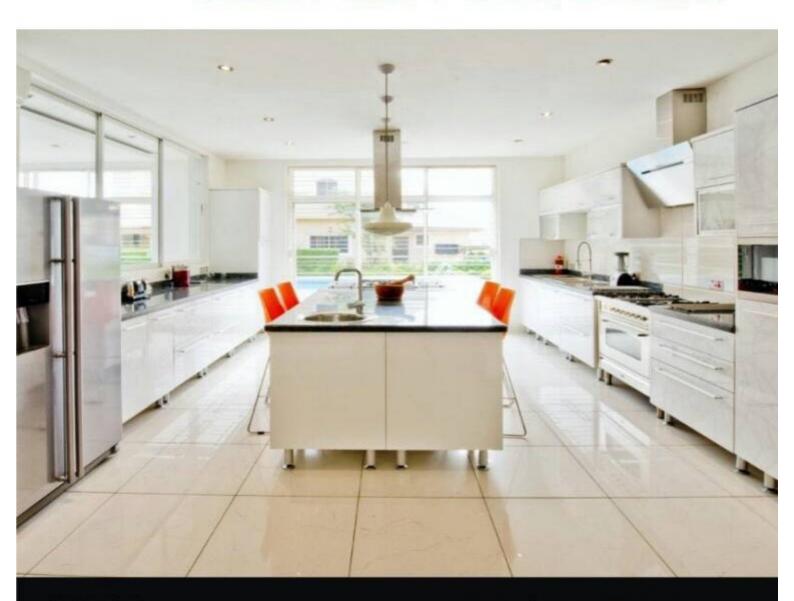
#### **JOHNSTONE OLTETIA**

#### MANAGING DIRECTOR, KENYAN MORTGAGE REFINANCE COMPANY



Johnstone Oltetia is a finance and investment executive with over 25 years' experience. He is the CEO & Managing Director at the Kenya Mortgage Refinance Company (KMRC), a non-deposit taking mortgage refinance pioneer in Kenya, where he is responsible for its successful establishment and operationalization. He provides strategic, financial, and operational leadership for the company. His career includes roles at the National Treasury of Kenya as a senior financial sector adviser responsible for financial sector policy reforms on banking, micro finance, capital markets, pensions, and insurance. Prior to this, he held progressively responsible positions at the Capital Markets Authority (CMA) Kenya leading teams responsible for oversight of Bonds and Equities trading, fund management, investment banking stockbroking and investment advisory services.

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#### **OLUSODO ADEOLA ADELEKE**

#### **EXECUTIVE DIRECTOR (BUSINESS DEVELOPMENT & JOINT VENTURES)**



Adeola Olusodo is a versatile business development and marketing professional with decades of Publicand Private sector experience handling FMCG Products, Automobile, Real Estate and Public Private Partnership Projects.He is a resourceful, focused, dependable and result oriented administrator with broad understanding of relationship management and networking. He has acquired skills in the areas of Project Management, Public Relations, Human Resource Management, Business Strategy, Financial Engineering, Customer Relations, Marketing Research, Business Development and Stakeholder Management.

#### **GBENGA ONIMOWO**

#### COMMERCIAL DIRECTOR, LAFARGE AFRICA PLC



Gbenga Onimowo is the Commercial Director for Lafarge Africa. He holds a Bachelor's degree in Pharmacy and an MBA from the University of Benin, Nigeria. He has functioned within the capacities of overseeing Marketing operations, strategic business management, driving sales volume across trade channels, Trade marketing and distribution management, Brand building and portfolio management and new product development/innovation. As a certified Prince 2 expert, he has successfully managed several cross-functional business projects contributing huge commercial value, growth and business sustainability. Amongst these are Route to Market model change, New Market entries and Regulatory change management. Gbenga has managed and coordinated different sizes of teams across boundaries. His success in people management can be attributed to the application of learning intervention methodologies such as coaching and mentoring. He is an excellent communicator and motivator. Prior to joining Lafarge in 2019, he worked in British American Tobacco for 14 years in different capacities and Nigerian German Chemicals Plc (Pharma) for 7 years.

#### **MR. CHISHAMISO MAWOYO**

## SENIOR INVESTMENT OFFICER, INTERNATIONAL FINANCE CORPORATION, NIGERIA



Chishamiso Mawoyo is a seasoned investment and operations professional with over 23 years of combined experience in general management, private equity, corporate finance, and advisory in sub-Saharan Africa. Prior to joining IFC, Chishamiso was the Regional Investment Director for Southern Africa at Norfund. Before Norfund, Chish has also held senior roles in BXR Agro, Ernst & Young, Rei do Agro Limitada and Matanuska Mocambique Limitada. Chishamiso is passionate about investing in emerging markets.

#### **ODUNAYO OJO**





A consummate real estate professional, Mr Odunayo Ojo has been involved in property development, asset management, private equity and advisory services for various asset classes including master -planned communities, mixed -use schemes, shopping centres, commercial buildings and hotels. He has held several roles such as CEO of Alaro City, Director of Development and Projects at Eagle Hills, Abu Dhabi, Development Director at Laurus Development Partners, Vice President at Ocean and Oil Holdings, and Business Manager at UPDC Plc. Mr. Ojo is a member of the Royal Institution of Chartered Surveyors (RICS), The Nigerian Institution of Estate Surveyors and Valuers (NIESV), and a Registered Surveyor and Valuer (RSV). He holds a Master's in Business Administration (MBA) and a Bachelor's Degree (BSc) in Estate Management.





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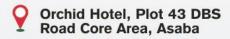




# тнеме:

# PLANNING NIGERIAN SETTLEMENTS FOR CLIMATE CHANGE ADAPTATION AND FLOOD RESILIENCE

Monday 23rd - Friday 27th October, 2023



#### OFFORNZE D. AMUCHEAZI, PHD. SAN.

#### PROFESSOR OF LAW & ANAMBRA STATE COMMISSIONER FOR LAND



Offornze is a Professor of Law and Senior Advocate of Nigeria with thirty years of experience in law practice and teaching. He has broad and deep practice-area expertise spanning labour/employment law, constitution-making, and alternative dispute resolution – with extensive experience in case assessment and analysis, strategic planning and leadership, negotiations, and public speaking. Offornze has consulted for and provided legal advisory services to investors, government agencies and international development organisations including the World Bank Group, Nigerian Bulk Electricity Trading Company, the European Union, and the United Nations Development Fund. He provided amongst others, legal and policy advice to the World Bank on the implications of the establishment of the Northeast Development Commission (NEDC) on the recovery and peace-building programme in Northeast Nigeria and threats to the implementation of the Multi-Year Tariff Order (MYTO) in the electricity sector amongst others.

#### **IFYUMUNNAKWE-OKEKE**

#### FOUNDER AND CHIEF EXECUTIVE OFFICER OF LEXON CAPITAL.



Ify Umunnakwe-Okeke has over 17 years combined work experience in international corporate law, investment banking and private equity. She is a quali ed solicitor in England & Wales and has an MSc in Finance, Regulation and Risk Management from ICMA Business School, University of Reading. Umunnakwe-Okeke worked in the London Of ce of a leading US Law rm for several years before relocating to Nigeria. In 2005, Mrs Umunnakwe-Okeke was the Regional Head of Stanbic IBTC Asset Management's (a member of the Standard Bank Group) Northern Of ce. She left Stanbic in 2008 to join BGL Private Equity as its pioneer Chief Financial Of cer before leaving in 2009 to set up Lexon Capital, a rm specialising in arranging private equity investment for projects, institutions and companies. She has also attended various executive courses in several leading institutions. Ify Umunnakwe-Okeke is the founder and Chief Executive Officer of Lexon Capital.

#### **TEMILOLA SONOLA**

# BUSINESS DEVELOPMENT, IFC GREEN BUILDINGS- IFC-INTERNATIONAL FINANCE CORPORATION



Temilola Sonola (Mrs), is currently the International Finance Corporation (IFC), EDGE, Green Building Market Transformation Program contact for Lagos, Nigeria. She also supportsmarkets in the West Africa region and works closely with other regions in ensuring greenbuildings becomes mainstream in all markets. EDGE, Excellence in Design for Greater Efficiencies, works with the built environment for green building awareness and certifications; with thefinancial institutions in creating innovative sustainable financing and with the government tofind ways of incorporating sustainable building into codes and policies. She has had a rewarding career with IFC for two decades, in different areas of Real Estate & Facilities Management, HR & Administration, Accounting and Client Support Services. She holds a Master's in Business Administration from the University of Lagos and is a Facilities Management Professional of International Facility Management Association.





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#### **PROF. TIMOTHY GBENGA NUBI**

DIRECTOR, RESEARCH AND INNOVATIONS OFFICE, UNIVERSITY OF LAGOS AND FOUNDER OF IDEAL HABITAT INITIATIVE



Professor Timothy 'Gbenga Nubi leads the Centre for Housing and Sustainable Development at the University of Lagos. He was Dean, Faculty of Environmental Science and Currently Chairman of the University's Housing Unit. Professor Nubi founded the Ideal Habitat in 1992. His main desire is to see a Nigeria with no one homeless but all living in ideal habitat where they can enjoy warmth and fullfill God's purpose for their lives. Through his efforts inhousing education he has helped many to live in their own houses today. His strategy is networking with various organisations to rid our cities of the menace of slum" CITY WITHOUT SLUM". Nubi believes Africa has what it takes to live in 1st world communities. He has devoted his live to see this happen in his life time. He was a member of the Technical Board of Nigeria's Federal Housing Authority (FHA), and member, Board of Trustees of the Real Estate Development Association of Nigeria (REDAN). Hehas over 60 publications detailing his policy, academic and practice experience.

#### **KEHINDE OGUNDIMU**

#### MANAGING DIRECTOR/CEO, NIGERIA MORTGAGE REFINANCE COMPANY



Kehinde Ogundimu is a seasoned professional with over 20 years' work experience in financial services (secondary mortgage and diversified banking), energy and public accounting. He started his career at PricewaterhouseCoopers and subsequently worked in various capacities at Texaco Overseas (now Chevron Nig. Ltd) in Nigeria and in the Washington DC region at Pepco Energy Services, Freddie Mac, Fannie Mae and finally at Capital One Bank, where he was the Head of Debt, Derivatives and Securitization before joining NMRC. Mr. Ogundimu is a Fellow of the Institute of Chartered Accountants of Nigeria (FCA), a member of the American Institute of Certified Public Accountants (CPA),a Chartered Financial Analyst (CFA) Charterholder. He has attended several executivemanagement programs in leading educational institutions including Harvard Business School and Gordon Institute of Business Science, University of Pretoria, South Africa.

#### **FEMI YUSUFF**

## HEAD OF MORTAR, INNOVATION & NEW PRODUCTS DEVELOPMENT FOR LAFARGE AFRICA



Femi Yusuff is the Head of Mortar, Innovation & New Products Development for Lafarge Africa Plc., where he focuses on the use of cement, concrete and Mortar materials in roads, buildings and civil engineering structures.

He is a result driven Project Manager with comprehensive background in construction projects management, having managed several cross-functional teams and worked on high value projects, budget management, research and document control management.

Femi is a member of the Institution of Civil Engineers, U.K (MICE). He is registered with the Engineering Council, U.K (IEng) and the Council for the Regulation of Engineering in Nigeria (COREN). He is also a member of the Nigerian Institution of Structural Engineers (MNIStructE) and the Nigerian Society of Engineers (MNSE)





Enugu State Primary Education Board (SPEB) Secretariat Complex Ind. Layout 1997 - 1999



The Managing Director/CEO of COPEN SERVICES LIMITED, Surv. Ugochukwu Chime explaining a point of interest to His Excellency General Abubakar A.A. DSS MNI Head of State, Commander-in-Chief of the Armed Forces, Federal Republic of Nigeria, and His Excellency Navy Captain A.B. Agbaje, Military Administrator of Enugu State, during the commissioning of SPEB Secretariat complex on the 12th of May, 1999.

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NMADILI OKWUMABUA, Msc, Bsc African & Diaspora Historian, Cultural Designer, Educator, Curator. Founder & Executive Director CPDI Africa Global Studio







ROOFING SHEETS

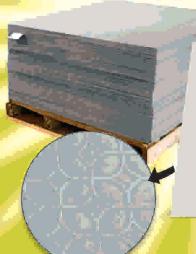
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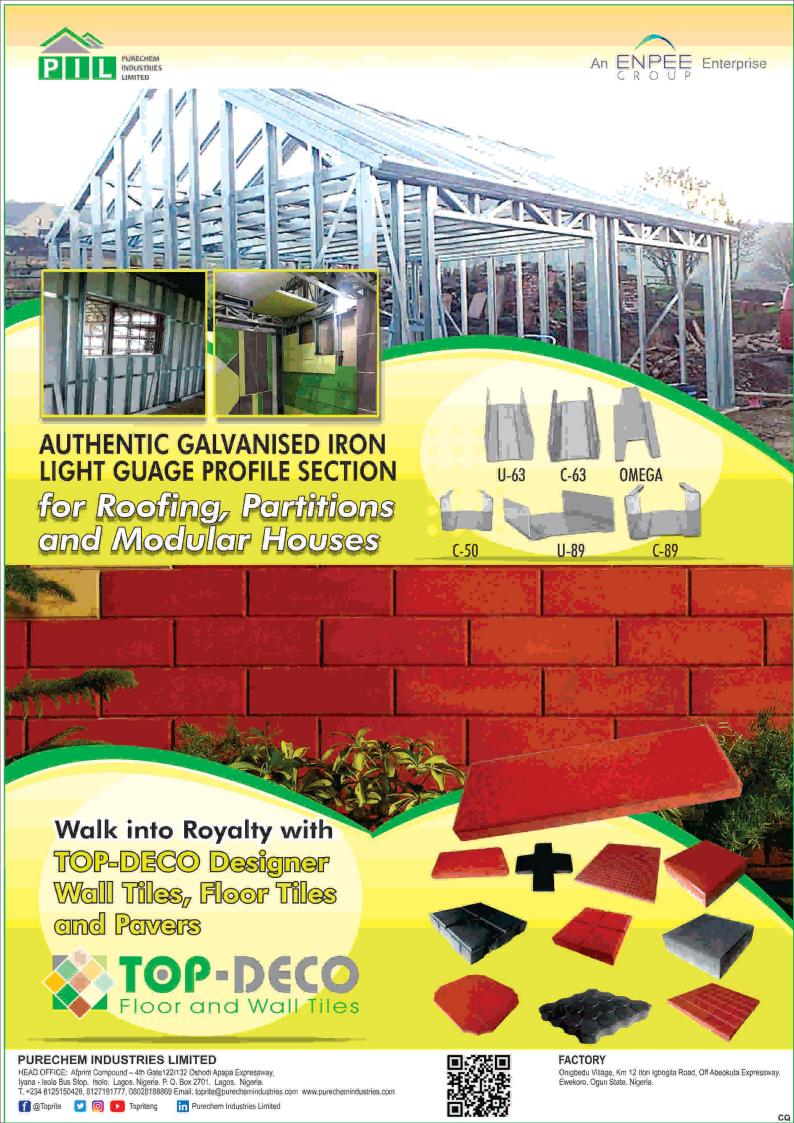








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Nuel Osilama Global Investment Limited is a group of energetic young professionals. The company is entirely indigenous and it was originally founded as Nuel Osilama and Partners, a company that focused solely on real estate development and investment.

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Pennek Nigeria Limited is a real estate firm that specializes in investment, development andmanagement. We provide solutions in the procurement and provision of premium land and housing

investment opportunities in Nigeria. Our head office is located in Lagos and incorporated on 29 July2010 with RC number 903049. It was founded to meet the real investment needs of home and landseekers. Our passion has always been to use our contemporary methods to connect people and properties together. We specialize in the procurement and sale of choice plots of land and in Estate development in areas proven to yield the highest returns on investment (ROI) in the rapidly- developing Lekki and Ibeju-



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Häfele Nigeria is a German brand into Furniture fittings, Architectural Hardwares and Electronic access control systems. A developer of commercial, industrial and residential projects in Nigeria with the use of German know-how high technological woodworking machines, architectural/furniture fittings, chemicals & wooden materials. Protechnic Consulting Limited was founded in 2017 by Daniel Muckenhaupt wooden engineer, and Dr. Sunita Vimal the architect founder to represent and establish a German company in Nigeria.



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#### **FLOORKRAFT**

OFFICE ADDRESS: SUITE 205, OBUM PLAZA, ADETOKUNBO CRESCENT WUSE 2, ABUJA, NIGERIA TEL: +234-818-242-1157 EMAIL: INFO@FLOORKRAFTNG.COM

FloorKraft is the unique flooring company that is providing a fresh approach to resilient flooring in Nigeria. At Floorkraft we offers an exciting alternative for retailers and consumers alike. We boast of a diverse range of durable, stylish products as well as excellent customer service and unparalleled Installation support. The main contents of SPC core are natural stone powder, polyvinyl chloride and stabilizer. These, when combined by a certain formula provides a very stable composite material.



#### **MIDEL**

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MIDEL CENTER: The midel center is a professional business community which houses 40 micro, small and medium size organizations. Our business community promotes networking and business growth by providing the perfect work space to enhance productivity. MIDEL MANAGEMENT LTD: Midel management is a facilities and property management organization which offers diverse services and bespoke management services which allows our clients focus on their core responsibilities and businesses while we handle their residential and commercial amenities.



#### **BAUHAUS INTERNATIONAL**

OFFICE ADDRESS: PLOT 79,
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OFF SHODIENDE STREET,
P.O. BOX 5536, ABUJA
TEL:08069445119
BAUHAUSINTERNATIONALLIMITED@GMAIL.COM
WWW.BAUHAUSINTERNATIONAL.COM

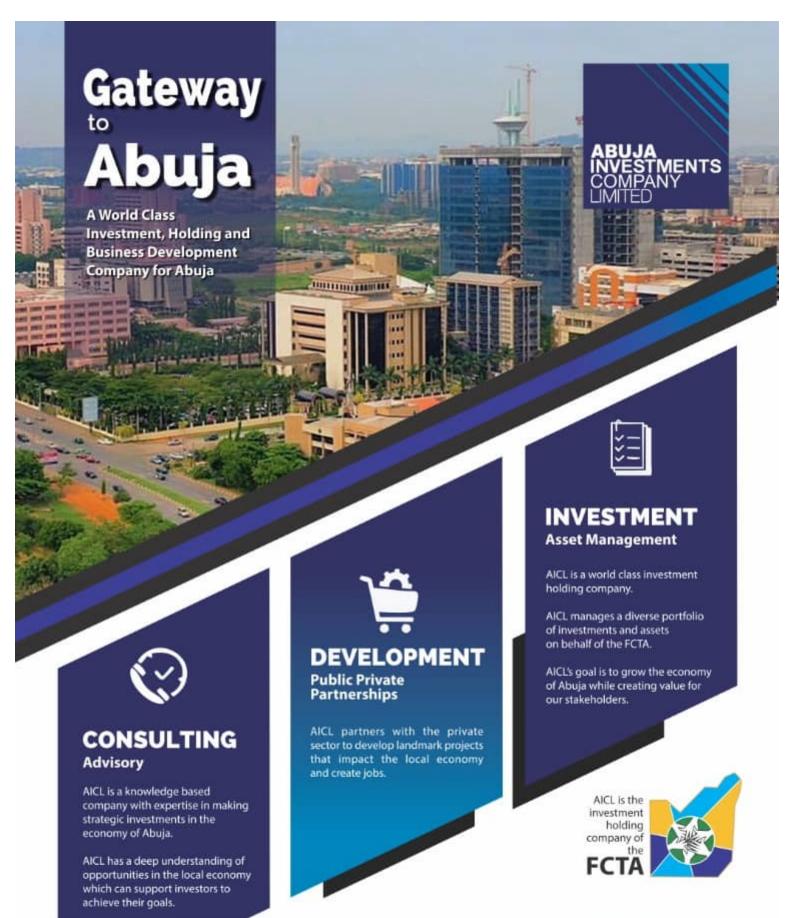
Bauhaus International Limited (BIL) is a full house of multidisciplinary professionals offering creative, innovative and comprehensive services in all facets of Real Estate Development, Project Development, Development Finance and General Development Consultancy. Incorporated as a Private Limited Liability company in August 1986,



#### **NESTS & NAILS**

Office Address:
No. 14 Emeka Anyaoku Street,
Area 11, Garki Abuja.
www.nestsandnailsproperties.com
info@nestsandnailsproperties.com
09169896666, 09169876666, 09166424444

Nests and Nails Nigeria Limited is a full service real estate company offering unique range of real estate investment options and a trusted partnership. Our vision is to be the first choice for real estate investment in Nigeria, and the preferred place of employment for real estate professionals. We currently have projects in Idu, Kyami Airport Road, Jikwoyi, Kuje, Maitama Extension and Maitama 2, all in Abuja and Nasarawa State.



#### ABUJA INVESTMENTS COMPANY LIMITED

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### ADRON HOMES & PROPERTIES LIMITED

CORPORATE HEADQUARTERS
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OMOLE PHASE 1, LAGOS. CLIENTSERVICE:
@ADRONHOMESPROPERTIES.COM
CONTACT CENTER
@ADRONHOMESPROPERTIES.COM

Our basic role at Adron Homes & Properties Limited is to secure suitable, affordable housing for everyone, irrespective of their income level, social class, and all else. We are daily driven to keep our promise, increase our land bank, expand our client base, and offer excellent services and affordable housing products with the singular mission to exceed expectations. Our series range are repeated development concepts built on suitable sites. They are standardized in terms of design, layout and specification offering great value and a familiar product. Our goal is to make the incredible affordable



#### **BLUE CAMEL ENERGY**

OFFICE ADDRESS: SUITES 4 & 6, ANGELES PLAZA, PLOT 1243 SAMUEL LADOKE AKINTOLA BOULEVARD, GARKI II, ABUJA FCT, NIGERIA TEL: +234-818 6888 833, +234-817 811 1116

Blue camel Energy is one of the leading backup and renewable energy companies in Nigeria. We are an indigenous Limited Liability company with more than seven years of experience in the renewable energy business. We design and integrate solutions that cut across all levels of energy demand; ranging from small households solar hybrid systems to mini solar grid systems for rural electrification and industrial power backup systems.



## ASSOCIATION OF HOUSING CORPORATIONS OF NIGERIA (AHCN)

OFFICE ADDRESS: 2, TOWN PLANNING WAY, ILUPEJU, LAGOS TEL: 234-8023409308 HOUSINGCORPORATIONS@GMAIL.COM

The Association of Housing Corporations of Nigeria (AHCN) is an umbrella organization for all federal and state housing agencies, housing research institutes, mortgage establishments and private property developers. The AHCN was inaugurated at Enugu on the 28th May, 1964 by the defunct four regional housing corporations and the Lagos Executive Development Board, (LEDB) (now LSDPC).



#### MACROHOMES NIGERIA LTD.

Address: suite 17, decent shelter plaza life camp Abuja FCT Office line: 09127777785, +234 903 449 9343 LinkedIn: MacroHomes Nig Ltd

Twitter: Mhomes29025 Instagram: macrohomesng macrohomesng@gmail.com www.Macrohomesng.com

Macrohomes Nigeria Ltd. was established in 2017 to provide structural and infrastructural engineering services with Integrity to both public and private sector clients in Nigeria. Our solutions are to research, develop and present multiple options if appropriate and help to get the best solution. MacroHomes Nig Ltd provides an effective and consistent innovative service through premiumtechnology and cost efficient solution.



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#### McDREAM CONCEPT

https://mcdreamconcept.ng mcdreamconceptsltd@gmail.com Dream it, we build with you

McDream concepts limited is a construction company founded by Engineer ISMAIL ZUBAIR. The firm was registered in 2020 and has been executing projects for the past nine years in Nigeria. The firm with its present technical and financial resources is described as a medium sized construction firm. We specialised in construction of smart homes, residential, commercial buildings and duly registered with CAC, registration number RC 1473115. McDream has taken up that challenge to build 5000 smart and energy efficient homes in the next five years, thus embedding our name in the history books of



#### **ADKAN GROUP**

09087121401 www.adkangroup.com

Adkan Group, an indigenous group of companies founded by Dr Adeyinka Bbilari who is an astute entrepreneur, seasoned administrator and project Consultant. Adkan Group has a vision of making Nigeria not only the pride for other nation but a reference point of Architectural design and brilliantly executed Construction projects. We have satisfied many clients all over the country including government, Public authorities and in the Private sector and we always aim to achieve a good working relationship with our



#### **GLOBAL PROPERTY & FACILITIES**

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SW IKOYI,LAGOS, NIGERIA.
PHONE NUMBERS: +234 803 332 7649,
+234 705 988 6922
WWW.GLOBALPFI.COM

Global Property and Facilities International Limited is a pioneer Facility Management Company headquartered in Nigeria, with a growing footprint of operations across Africa. Global PFI Ltd is an ISO 9001:2015 certified facility management company in Nigeria, having pioneered what is now the FM industry in Nigeria with a growing footprint of operations across Africa. Our mission is to continuously offer world-class real estate services to clients in various sectors and markets. Our proven track record of performance earned us several accolades locally and internationally as a real estate services company that offers the best quality of services to enhance the value of the real estate and infrastructure. Our vision is to be the foremost Real Estate Services Company in Africa



#### **GIDDAA PROPERTIES LTD**

SI3 9as Slough, TimO' Br ien Accountants the Gre en Datche

At Giddaa, we are on a mission to help young Africans achieve the dream of owning their own homes before they turn 40. Our platform is transforming the homeownership landscape for Africans at home and in the diaspora. By bringing together banks, property developers, and customers onto one platform, we increase the visibility, access, and output of bank mortgages and developer payment plans. This enables young working Africans to own homes without the need for outright purchase, thereby bringing home ownership within reach for the younger working generation. For banks and developers, Giddaa is a game-changer. With our expansive platform, you can reach more qualified leads, streamline your workflows, and effortlessly sell your mortgages and payment plans to customers at home and abroad. Plus, Giddaa helps you process applications, identify potential risks of default and determine affordability using Artificial Intelligence. Trust in Giddaa to revolutionize your business operations and increase productivity and sales.



#### **AFRILAND PROPERTIES**

Afriland Towers, 9/105 Broad Street Lagos Island, Lagos Tel: +234 1 631 0659

Afriland Properties Plc is a property management, investment and development company, offering end-to-end services across the real estate value chain, from management to joint venture investments. With a portfolio size of over N15 billion and one of the largest landbanks on the continent, Afriland, develops and manages more than 3,239,200 square feet of residential and commercial properties, with a commitment to excellence and an institutional approach to real estate. We serve niche markets across Africa, offering end-to-end services along the real estate value chain, from management to joint-venture investments. We bring innovation to the real estate sector in Nigeria and other African Countries by drawing on experience, new competencies, and technology to achieve continuous improvement in service delivery to our clientele.



#### **JUI HUA LTD**

NO.8.Eleko Beach Road, Off Lekki -Epe Expressway.Lagos http://www.jiuhuagroup.cc +2348093720245

Founded in 1999, JIUHUA Group is a leading integrated conglomerate for building material manufacturing, mega projects investment and development.

With a strong passion for magic African continent, JIUHUA initiated "go out policy" in year 2000, established JIUHUA Guinea Company, first started with building material, computer equipment trading, and occupied 70% market share in three years time. In 2018, JIUHUA built an office building and a factory with international standard, and gained more respect and trust.

JIUHUA group established JIUHUA Nigeria company Ltd. in 2003, purchased 200,000 square meters land and built JIUHUA industrial park in Lagos, Abuja, Lekki Free Trade Zone and Uyo, including door factory, glass factory, aluminum factory, stainless steel factory, wrought iron factory, furniture factory and sofa factory. JIUHUA has also purchased and owned JIUHUA Plaza and others malls as sales showrooms. At same time, JIUHUA civil construction and finishing teams have gained a lot applauds in the high-end markets.



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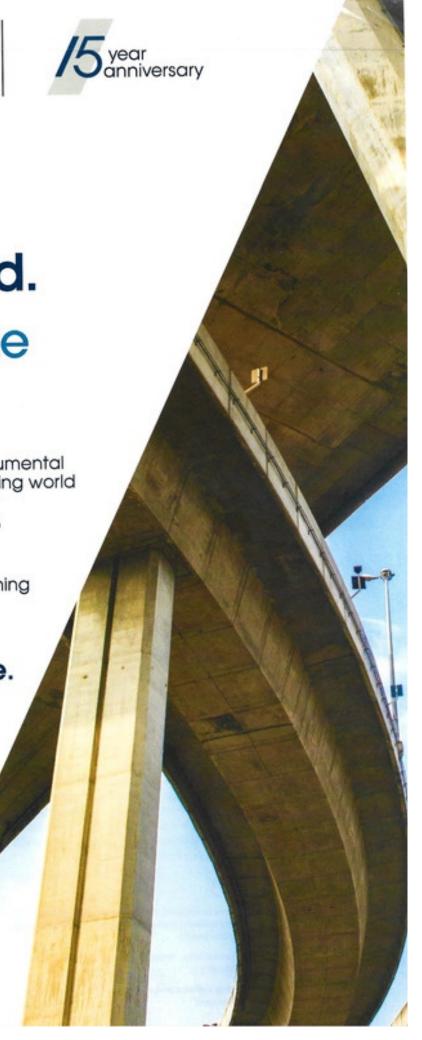
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Xishan industrial zone, Yi Qiao Town, Xiaoshan District, Hangzhou, Zhejiang

huangwei199168@126.com

20+ years of professional textile manufacture Our company has many advanced equipments, such as knitting circular machine, double jacquard circular knitting machine, shuttleless loom, air weaving machine, in order to improve quality and reduce cost. The company focuses on innovation and improvement, we want to provide reasonable prices and high quality products to our customers.



## NEW MATERIAL NIGERIA COMPANY LTD.

ADD: PLOT CP-56, CAMBIAL ROAD, KULE, ABUJA WEBSITE: WWW.SINOMA-SALES.CN

TEL: +2348095999993 +2348038551197

NEW MATERIAL NIGERIA COMPANY LTD is a member of a Global 500 enterprise, China National Building Materials Group Corporation (hereinafter referred to as "CNBM"). It is also a joint venture established in 2020 with registered capital of 7.45 million US Dollar by Sinoma Energy Conservation (Wuhan) Ltd., a subordinate to one of CNBM holding subsidiary Sinoma Energy Conservation Co., Ltd.and CBMI Construction Co., Ltd, an affiliate of China National Building Material Co., Ltd. The company is a large enterprise which specializes in research and development, producing as well as marketing of calcium silicate board/fiber cement substrate new-type green walling materials.



#### **FABCOM STRUCTURAL LIMITED**

LAGOS: ADDRESS:LAGOS/IBADAN EXPRESSWAY,BETWEEN NEW MAKUN-CITY,AND DANCO FILLING STATION TEL: 08124587777 /09127991057

FABCOM STRUCTURAL LTD is an affiliate of Sinoma International Engineering Co., Ltd., which is a listed company under the CNBM Group (China National Building Material Group Co., Ltd.). It is a roofing sheet manufacturer and service provider focus on stone coated roofing sheet as its core product. The company was established in 2014 and has two factories which located in Abuja, the capital of Nigeria and Ogun State with a comprehensive annual production capacity of three million square meters. Our company has always been adhering the core values of "Innovation, Performance, Harmony and Responsibility" and the development concept of "Properly utilizing resources and meeting construction needs", and is committed consistently to be an integrated service provider with the most valuable creativity and brand reputation in the field of stone coated roofing sheet structural roofing system to serve people better life in Africa.



WENZHOU BELONG INTERNATION AL TRADE CO.,LTD

Binchuan 302, 325000 Wenzhou

PROFESSIONAL FAUCET MANUFACTURER Wenzhou International Trade Co. Ltd. offers international trade services. The Company imports and exports machinery equipment, electrical instruments, light industrial products, metal products, andotherproducts.



### ZHEJIANG WENLI HARDWARE TOOLS CO.LTD

3rd Building, Jicheng Industrial Zone, Caijiafan Village, Anhua Town, Zhuji City, ZhejiangProvince,China http://www.walwenladder. com/ sales01@walwenladder.com

FIBERGLASS LADDERALUMINIUM LADDER ZHEJIANG WENLI HARDWARE TOOLS CO., LTD. IS A PROFESSIONAL ALUMINUM AND FIBERGLASS LADDER MANUFACTURER.



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NO.18, JIQUAN 2ND ROAD, JIMO DISTRICT, QINGDAO CITY, SHANDONGPROVINCE. http://www.nandewood.com INFO@NANDEWOOD.COM/

QINGDAO NANDE WOOD INDUSTY CO.,LTD IS A MANUFACTURE SPECIALIZE IN FURNITURE PANELS,INCLUDING PLYWOOD,MDF,PARTICLE BOARD,OSB AND EDGE BANDING,QINGDAO NANDE WOOD INDUSTRY CO.,LTD



#### **LOTUS BANK**

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3A, ADETOKUNBO, ADEMOLA STREET VICTORIA ISLAND, LAGOS.
EMAIL: SUPPORT@LOTUSBANK.COM

LOTUS BANK is a Non-Interest Nigerian Bank deeply rooted in ethical banking, committed to ethical investing and ethical prosperity. Our mission is to deepen financial inclusion as well as broaden the array of non-interest products available to the banked, unbanked, and under-banked population of Nigeria. Our values are bold, ethical, and births new ideas. They are a testament to our desire to deliver a differentiated customer experience that supports Nigerian businesses and delivers shareholder value. Our origins are from our sister company – LOTUS Capital, who are the pioneer institution of Islamic Finance in Nigeria.



#### **02 INTERNATIONAL**

PLOT 1952, SUITE SF 05, HATLAB PLACE, WUSE ZONE 5 ABUJA, NIGERIA. TEL: 08028054016, 09161448133 INFO@O2INTERNATIONALGROUP.COM

02 International is a real estate development and general construction company established to provide professional services to all sectors like Oil and Gas and even financing (loans) in Nigeria and beyond. it is managed exclusively by Nigerians of proven integrity and diverse experience, highly qualified professionals of various disciplines, most of the directors are specialists with several years of practice both home and abroad. We are focused on pioneering the integration of technology and automation into residential and commercial real estate using sustainable methods.



#### **ICREATE AFRICA**

JNO. 3, PLOT 265 S.E. ASEBE STREET, OFF AHMADU BELLO WAY, MABUSHI, ABUJA - FCT, NIGERIA INFO@ICREATEAFRICA.COM +234 (0) 907 488 8215

iCreate Africa is raising the profile and recognition of skilled professionals by rebranding and projecting the value of skills in the mainstream while preparing youths for skills of the future. iCreate Africa is a hub for skill excellence and development. Our mandate as a social enterprise is to prioritize technical skills as a global currency and a tool that empowers citizens to create sustainable and inclusive economies. Our focus is to address the societal perception affecting youth participation in technical skills by rebranding technical skills, uplifting the profiles of skilled professionals and projecting skills in the mainstream.



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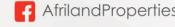
M Sales@afrilandproperties.com

#### CORPORATE HEAD OFFICE:

Afriland Towers

97/105 Broad Street, Lagos Island, Lagos.











#### **SURFCENTRE LIMITED**

OFFICE: SUITE 16 ZM PLAZA, AHMADU BELLO WAY, ABUJA – NIGERIA 0814 822 6102 (OFFICE LINE) EMAIL: SURFCENTRELIMITED@GMAIL.COM

SURFCENTRELIMITED@GMAIL.COM WEBSITE: WWW.SURFCENTRE.COM.NG

Surfcentre Limited has been in the construction industry for the past 15 years and is rated as one of the leading companies in real estate development in Nigeria. The company has constructed houses in Abuja and Lagos employing modern methods of housing construction and mortgage options to provide affordable housing for the middle class. Our company has been working with private and public organizations providing different housing needs for their staff at affordable rates via Federal Mortgage Bank of Nigeria, and Federal Government Staff Housing Loans Board. We have also been involved in the Federal Integrated Staff Housing (FISH) Programme with the Office of the Head of the Civil Service of the Federation, Nigeria.



#### **GOSH DESIGNS SCAPE**

SUITE 5, NO.21, BLANTYRE STREET OFF ADETOKUNBO ADEMOLA CRESCENT WUSE 2, ABUJA, NIGERIA 0818 211 7371

GOSH Designs Scape is a multi-disciplinary design and manufacturing firm in Nigeria. We work with a wide range of clientele, at multiple scales ranging from individuals, private clients, and corporate organizations. Our work portfolio is also rich and diverse, with projects in conceptual design, interiors and facades, luxury apartments, hotels, office spaces, and institutional developments. We are a fast growing company and constantly working on developing, improving and broadening our range of bespoke products and services. All of our production - CNC cutting, furniture design, concrete imprint design, colour coating, fabrication and assembling is completely conducted in Nigeria. We employ the use of sophisticated high-grade materials, and advanced machinery in our manufacturing process, to deliver the top quality products of global standard.



## GOSH CONCRETE AND ALLIED PRODUCTS (GCAP) LTD

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impact and transform Civil Construction processes and products in Nigeria, into a modern and sustainable business. GCAP Ltd was carved out of the parent company – GOSH PROJECTS LTD – in an attempt to streamline, restructure and position the organization for effectiveness and efficiency in its management and operations; with its proposed operational bases in Rivers State and Abuja. Our commitment to the development of functional civil construction designs, and the deployment of efficient technology led us to invest heavily in modern research activities and building technology available to only a few in Nigeria.



## FINANCING AND PARTNERSHIPS AFRICA LTD.

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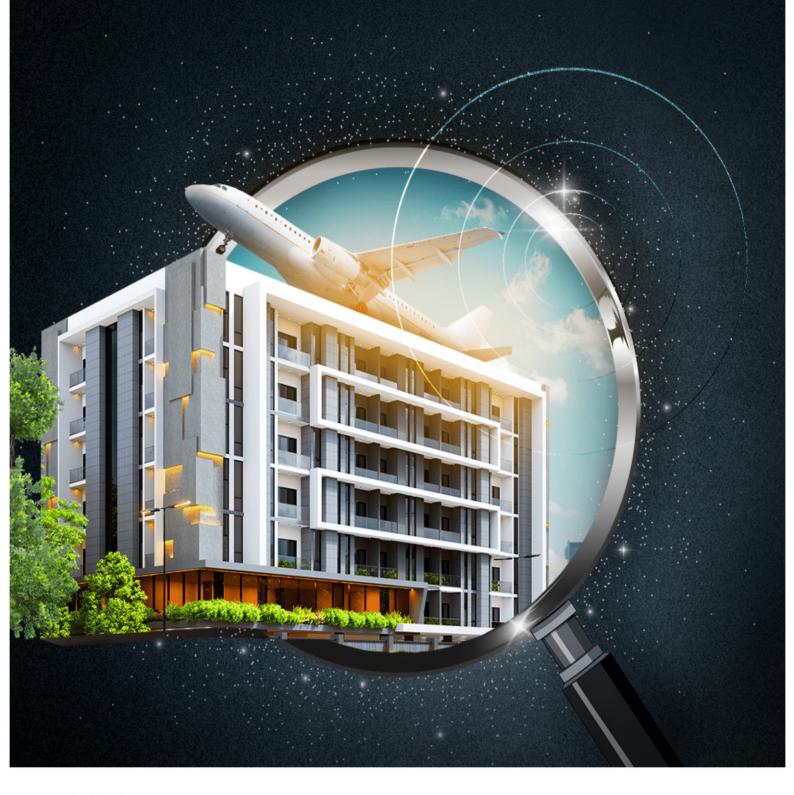
NIGERIA. TEL: +234 90916275866

At FINPAR, we are focused on financial inclusion, supporting Africa's entrepreneurs to improve access to financing, innovative partnerships and best practices. Our approach and strategy are based on our expertise in investment origination, financial modelling, project evaluation and due diligence, investment appraisal, financial management, project management and monitoring, financing and portfolio management in various sectors of the economy of many countries across Africa and some developed countries. We have proven expertise in international development and an unrepentant appetite for financial inclusion.



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Phone: 0803 533 5444

Founded in 1990, TAF Africa Global Limited is a Pan African real estate development company with presence in 8 African countries and dominance in two - Nigeria and The Gambia. Our renewed vision is to develop one million affordable quality homes between 2018 and 2038. TAF Africa Global provides services for property investment financing, mortgage, construction, accommodation, networking, industry, investing, and development of the real estate. They provide rental and sales services.

## **BENYUE**

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SANMEN DISTRICT, TAIZHOU CITY, ZHEJIANG PROVINCE, CHINA http://www.chinabenyue.com/vivian@chinabenyue.com/

ZHEJIANG JIUHUAN SANITARY WARE CO.,LTD. IS A DOMESTIC MANUFACTURER, SPECIALIZED IN PRODUCING FAUCETS AND VALVES, EXPORTS TO MORE THAN80COUNTRIES

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Platform Estates and facility management Ltd is a market leader in offering property, consultancy services in Abuja with experience in asset valuation, real estate investment advisory and a large portfolio of project for management. We have acquired an extensive database on a wide range of properties in Abuja. It is the access to such a unique property database that enables platform estate to analyze market and technological conditions and charges with a high degree of precision. This enables us to provide the most accurate market values of assets and forecast future trends in analyzing the performance of real estate investments in comparison with other asset classes.

Our strength is our people, we have in time gathered the best team of employees in their various superior skills levels, integrity and career expertise. This means that our products and services offered are unmatched. The staffs and crew in their excellence will do everything possible to create an outstanding work environment...



#### NIGERIAN INSTITUTION OF ESTATE SURVEYORS AND VALUERS (NIESV)

NATIONAL SECRETARIAT, BASSAN PLAZA, PLOT 759 INDEPENDENCE AVENUE, CBD - ABUJA. INFO@NIESV.ORG.NG +234 807 819 3014

The Nigerian Institution of Estate Surveyors and Valuers (NIESV) was founded in 1969 by the few qualified General Practice Chartered Surveyors who were trained mainly in the United Kingdom. The Institution was granted government recognition by the enactment of the Estate Surveyors and Valuers (Registration Act) Decree No. 24 of 1975. The first Annual Conference was held at Ibadan in 1969. The Estate Surveyors and Valuers Registration Board of Nigeria (ESVARBON) is empowered to regulate and control the practice of the profession of Estate Surveying and Valuation in the country. The Institution is affiliated to the International Real Estate Federation (FIABCI), Commonwealth Association of Surveying and Land Economy (CASLE), International Federation of Surveyors (FIG), Royal Institution of Chartered Surveyors (RICS), Association of Professional Bodies of Nigeria (APBN) AND The International Valuation Standards Council (IVSC).



## NIGERIAN INSTITUTE OF TOWN PLANNERS

BAWA BWARI HOUSE, PLOT 2047, MICHEAL OKPARA WAY, WUSE ZONE 5, PMB 7012, GARKI, ABUJA. +234 703 818 3465 INFO@NITPNG.ORG

Founded in 1966, NITP has steadily grown into Africa's leading community of Urban Planners. Our chartered members are spread locally and internationally working in both public and private sectors. Collectively, we foster the attainment of sustainable human settlements. Through professionalism and dedication, we shape our cities of tomorrow through long, medium and short-term development plans and policies.



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#### Merit Link Group

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starting from small and medium-sized hardware tools enterprises, Merit link Group has been endeavour to integrate Pan China Region Industrial Tool forGlobalSale.



#### **KABBA STEEL DOORS**

PLOT 165, CADASTRAL ZONE 05/07 EXPRESS WAY, BEFORE KUBWA BUS STOP, KUBWA 901101, ABUJA +234 902 000 7686 | +234 810 634 8507

Constantly growing in its sector, KABBA Çelik Kapı (KABBA Steel Doors) aims at investments for continuous growth in the future and consiers being among the indispensable alternatives in its sector as persistence. With its wide range of products, our Company provides you, our esteemed Customers, with high-quality services. Continuing its operations through its projects in the Steel Door industry with its expert staff since its establishment, Garanti Çelik Kapı (Garanti Steel Doors) has adopted craftsmanship in highest standards as well as state-of-art technology as its reason for being in terms of its manufacturing operations.



#### **BATHROOMS DIRECT**

LAGOS OFFICE TOPNOTCH PLAZA, KM 23 LEKKI EPE EXPRESSWAY, AJAH, LAGOS +234 906 000 4220, +234 802 767 0197 INFO@BATHROOMSDIRECT.NG

Black Pelican Limited is the regional distributor for the world's leading manufacturers of high-quality sanitary wares and interior design solutions. With over 13 years of operations, BPL is at the forefront of its industry and has a diversified customer base with BPL leading the market in the domestic and commercial market segments.

BPL offers its customers a one-stop-shop providing end-to-end solutions to all sanitary and interior decor needs of its large clientele. Following its success in the premium market, the Company is now seeking to capture the lower end of the market through its Bathrooms Direct brand.



#### **DENAM PROPERTIES LTD**

TEL: 08175657527 EMAIL: INFO@DENAMPROPERTIES.COM

Denam Properties Ltd (DPL) established in 2017 is a leading modern property development company based in Abuja, Nigeria. The company is focused on developing affordable, high quality homes (apartments, terraces, semi-detached and detached duplexes) as well as providing outstanding facilities management and maintenance. We differentiate ourselves against competition with our innovative architectural designs that combine aesthetics and functionality, high quality construction and finishing, on-time delivery of projects, and exceptional customer service.



#### **UPDC PLC**

UAC HOUSE 1-5 ODUNLAMI STREET,
P.O BOX 156, LAGOS.

UAC COMPLEX PLOT 272 – 273,
CBD GARKI, ABUJA

UPDC RECEPTION – 09010003019

SALES, MARKETING & LEASING – 09010003018

FACILITY MANAGEMENT – 09010003020

OFFICE MANAGEMENT – 09010003017

UPDC Plc is an institutional property company founded in 1997, and listed on the NSE in 1998. UPDC Plc has a solid track record in the acquisition, development, sale and management of a diverse mix of commercial, residential, hospitality and retail assets across Nigeria.

Our history is interwoven with the phenomenal growth of the Nigerian real estate sector. We are integral partners in the success of Nigeria, as we have contributed through our robust property portfolio to building world-class developments that have helped to shape the market whilst creating templates for other property development companies.



## ENUGU STATE HOUSING DEVELOPMENT CORPORATION

21 KINGS WAY ROAD GRA ENUGU +234 809 444 2242 +234 704 338 6447 +234 809 111 1411 INFO@ESHDC.ORG WWW.ESHDC.ORG

The Enugu State Housing Development Corporation (ESHDC) is a Parastatal of the Enugu State Government owned 100% by it and is established by "Enugu State Housing Development Corporation Law" Cap. 58 Laws of Enugu State Government 2004. The Enugu State Housing Development Corporation (ESHDC) is a Parastatal of the Enugu State Government owned 100% by it and is established by "Enugu State Housing Development Corporation Law" Cap. 58 Laws of Enugu State Government 2004. ESHDC is one of the fully commercialized agencies of the Enugu State Government charged with the responsibility of implementing the State Government housing policy for all classes of people. However, the State Government appoints Board of Directors of the Corporation which usually consist of seasoned and accomplished professionals in the Housing, business and other related sectors of the society.



#### CSTEMP

47JM+VXJ, C-STEMP OFFICE, APDC CAPITAL ESTATE, KABA, ABUJA +234909 266 4712

C-STEMP Construction Skills Training & Empowerment Program, was Conceived by J.Hausen Limited based on it's experience of the severe shortage of skilled manpower constraining its operations and that of other real estate developers and building contractors. Spurred by the Construction Ideas fund (CIF) initiated by GEMS 2 and supported by DFID, C-STEmp has a key object to break the paradox of high unemployment and poverty in the midst of severe shortage of skilled manpower in the Nigerian construction sector. Its medium term objective is to spawn a network of training providers that can complement it to build up a critical mass of up to one million trained, assessed and certified artisans.



#### **C-CERAMICA**

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#### **UNO ART GALLERY**

FIRST FLOOR,BLOCK C, MILLENNIUM BUILDERS PLAZA, CENTRAL BUSINESS DISTRICT ABUJA. 08084465198 08030720084 INFO@UNOARTGALLERY.COM WWW.UNOARTGALLERY.COM

Uno art Gallery offers its clients contemporary pieces such as; oil paintings, metal arts and sculptures that brings personality and relaxed ambience to homes and businesses. Uno Art Gallery is located at ,First floor, Block C, Millenium builders plaza, Herbert Macaulay way, Central Business District Abuja.



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BuyLetLive is an online real estate marketplace that connects people who desire to rent or buy properties with real estate agents, developers and homeowners for listed inventory in locations of choice. We are creating a robust ecosystem that enables Agents, Developers, Users, Regulators and the general public to engage effectively. Our purpose is to make buying and renting of properties a happier, easier and faster experience. We do this by listening to the needs of all players in the ecosystem and leveraging technology to provide solutions that meet these needs. We are a home- grown company registered in Nigeria and the United Kingdom with the aim of delivering services within the real estate market across Africa. We are a team of progressive young professional based in Lagos, Nigeria and United Kingdom.



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CONTACT@NEELDSREALTY.COM.NG

Neelds Realty is a multi-service real estate development company, integrating best in class technology in design, automation and security with long established values of property development as well as project management. Run by a group of seasoned professionals with over 29 collective years of experience across all sectors of the real estate market, our commitment to creating the very best client experience is driven by our passion to pioneer a new industry "norm" built on the principles of expertise, execution and excellence.



#### **AFRICAN INDUSTRIES GROUP**

P.O. BOX 1006, APAPA, LAGOS, NIGERIA. TEL: +234-1-2773400 INFO@AFRICANINDUSTRIES.COM WWW.AFRICANINDUSTRIES.COM

African Industries Group (AIG), has evolved into the largest steel manufacturing company in the country, a diversified exporter and, a producer of renewable energy, a long way from our roots in 1971. Our core values of professionalism, innovation, integrity, and value creation combined with a strategy of continual investment in Nigeria over the last few decades have integrated us deeply into the domestic economy, and contributed to the overall industrial development of Nigeria. The Group's investment and expansion in manufacturing with the latest functional technology provides long term employment to thousands of Nigerians and, creates ancillary employment for scores of thousands more. Our global footprint is spread across 16 locations in 6 countries.



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## THE NIGERIAN INSTITUTE OF BUILDING

APDC CAPITAL ESTATE, OPPOSITE BRICK CITY, BY MOPOL BARRACKS, KUBWA EXPRESSWAY, KABA DISTRICT, ABUJA, NIGERIA. +234 808-924-8789, +234 809-878-1893 INFO@NIOBNAT.ORG, SUPPORT@NIOBNAT.ORG

The Nigerian Institute of Building has its origin in a parent body called the Builders' Society, which was founded in 1834 by a number of prominent Builders in London. This body was renamed the Institute of Builders in 1884. Then in 1965, the name was changed to Institute of Building IOB. As the organisation gained royal charter, it was renamed "The Chartered Institute of Building" (CIOB) in 1980. Institute of Building Nigeria Centre was formed by the IOB Nigerian members, who had returned home after studying building in the United Kingdom.



#### NIGERIAN INSTITUTION OF ESTATE SURVEYORS AND VALUERS

NATIONAL SECRETARIAT, BASSAN PLAZA, PLOT 759 INDEPENDENCE AVENUE, CBD - ABUJA.

The Nigerian Institution of Estate Surveyors and Valuers (NIESV) was founded in 1969 by the few qualified General Practice Chartered Surveyors who were trained mainly in the United Kingdom. The Institution was granted government recognition by the enactment of the Estate Surveyors and Valuers (Registration Act) Decree No. 24 of 1975.

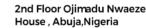


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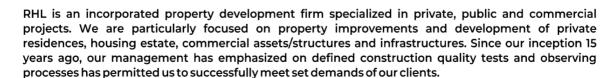
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In serving its members and realising its goals of effective housing finance markets and delivery of affordable housing in Africa, the AUHF pursues three main activities:

#### 1 Member Services

- Information
- Capacity building
- Member showcasing

#### 2 Lobbying and Advocacy

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ZHEJIANG DI GUNAG TEXTILE CO.,LTD. founded in 2017; main product includes sofa fabric flannel fleece,leather fabric and so on; export South American, Africa, Europe, USA, Russion, Dubai and so on.



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## NIGERIANS IN DIASPORA COMMISSION

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Enacted by the National Assembly for the Federal republic of Nigeria. Nigerians in Diaspora Commission, provide for the engagement of Nigerians in Diaspora in the policies, projects and participation in the development of Nigeria and for the purpose of utilising the human capital and material resources of Nigerians in Diaspora towards the overall socio-economic, cultural and political









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## COUNCIL OF REGISTERED BUILDERS OF NIGERIA

PLOT 1199 CADASTRAL ZONE BO JAHI DISTRICT, ABUJA, FEDERAL CAPITAL TERRITORY, NIGERIA. INFO@CORBON.GOV.NG +234-803598-6586

The Council of Registered Builders of Nigeria, CORBON was established by Federal Republic of NigeriaAct CapNo. 40(formerly known as Decree No. 45 of 1989), and now established by BUILDERSREGISTRATION ACTCAP. B13LFN 2004. The Council, as defined in Section 2 of the law, is a bodycorporate empowered toregulate the practice of building construction, maintenance, andmanagement in Nigeria. Regulatingand controlling the practice of Building profession in all itsaspects and ramifications. Conducting Professional Accreditation of Tertiary Academic Institutions andtraining facilities for the Building profession(Universities & Polytechnics). Conducting professionalexaminations/interviews for those who are aspiring toqualify to practice the profession in Nigeria. Maintenance of discipline within the profession. Registration ofwould-be professionals. ProvidingContinuing Professional Development for the registered persons. Performing such other functionsconferred on the Council by the enabling



## MORTGAGE BANKING ASSOCIATION OF NIGERIA

SHOP G-05, AREAI SHOPPING MALL, AREA I, GARKI, ABUJA, NIGERIA +234 8173332240 INFO@FESCOSECURITY.COM

The Mortgage Banking Association of Nigeria (MBAN) is the Umbrella body for all Mortgage Bankslicensed by the Central Bank of Nigeria to engage in Mortgage Business in Nigeria. Its main focus is to ensure the access to mortgage finance for provision of affordable housing through effective advocacy for improved legal/regulatory/operating environments for home-ownership finance in Nigeria. MBAN was incorporated on August 06 1992 under the Companies and Allied Matters Act (CAMA) and is recognised by the Central Bank of Nigeria (CBN); Nigeria Deposit Insurance Corporation (NDIC) and Capital Market Agencies such as Securities Exchange Commission (SEC) and the Nigerian Stock Exchange (NSE) as the Self-Regulatory Organisation (SRO) and Catalyst for development of the Mortgage Banking/Housing Finance Sector in Nigeria. MBAN on regular basis, provides inputs for the formulation of National Housing/ Urban Development Policies and Debates/Fora as they affect the Sector and its Member-Mortgage Banks.





## NIGERIANS IN DIASPORA COMMISSION

PLOT 1181 AGUIYI IRONSI STREET MAITAMA DISTRICT ABUJA, NIGERIA. +234 (0)9 2900059 +234 (0)9 2900061

INFODESK@NIPC.GOV.NG

Nigerian Investment Promotion Commission is an agency of the Federal Government established to encourage, promote and coordinate investments in Nigeria.

Nigerian Investment Promotion Commission was established by Nigerian Investment Promotion Act Chapter N117 Laws of the Federation of Nigeria 2004 to encourage, promote and co-ordinate investments in the Nigerian economy.

Vision

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'To proactively position and promote Nigeria as the preferred investment haven'



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CDD Infrastructure Ltd is an infrastructure development organisation that aims to provide world-class solutions for a developing nation. As an infrastructure development organisation, CDD is equipped with exceptional expertise and technical know-how in a variety of sectors. Our strength is our ability to develop innovative and practical solutions for our clients taking into account the highest quality standards in a way that expectations of our clients are met, guaranteed business success realized and motivational working conditions for our employees created.



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Purechem Manufacturing Limited (PML), established in 1989, with business operations in more than 6 countries, is West Africa's dominant and leading manufacturer, supplier and distributor of Construction Chemicals and Consumer & Industrial Adhesives with headquarters in Lagos and one of the most advanced manufacturing facility and state-of-the-art Product Development Centre at Sango-Otta in Ogun State, Nigeria.PML is a consumer centric company committed to quality and innovation. For decades, we have been pioneering products for small to large applications, in several industries as well as homes. This has enabled us to forge strong bonds with several diverse industrial customers as well as traders & distributors and consumers from all walks of life.



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## LAGOS STATE GOVERNMENT MINISTRY OF HOUSING

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- 4. Lagos State Affordable Home Trust Fund ongoing efforts still at draft stage



#### STANBIC IBTC HOLDINGS PLC

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Stanbic IBTC Holdings PLC is a full service financial institution which offers a wide range of products and services to a variety of segments. It provides end-to-end financial solutions which include corporate and investment banking, personal and business banking, stockbroking and wealth management. Stanbic IBTC Bank PLC is a member of the Standard Bank Group, Africa's largest African bank by assets with footprints across 20 African countries including South Africa. Standard Bank Group has been in operation for over 155 years. The Group's vision is "To be the leading end-to-end financial solutions provider in Nigeria through innovative and customer-focused people". The Group through its various subsidiaries ensures that it provides clients with solutions to suit their needs through sound business principles. Stanbic IBTC upholds high standards of corporate governance and is committed to advancing the principles and practice of sustainable development.



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Trinity Homes is a sub brand of G.A.F.F international limited that specializes in creating bespoke homes that are designed to perfectly fit your unique lifestyle, from stunning estates with enviable ambience to cozy cottages nestled in nature. We can build your dream home at an affordable price.



#### **PROPERTY VAULT LIMITED**

Lagos Address: 15B Olori Muyibat Oyefusi Street, Behind Lagoon School, Lekki Phase 1, Lagos, Nigeria. Tel: 08108793285, 08033017589

Abuja Office Address: Mountview Shopping Mall, Nothern Parkway, Off Oando Filling Station, Lifecamp, Abuja, Nigeria Tel: 08033017589, 08093017555

Propertyvault limited is a real estate Development, Marketing and Management company with core competence in developing high-quality properties for sale in various parts of the country in high value prime locations by partnering with renowned Architects and Builders.

Our service plots and exquisite homes are positioned with strong value increase potential to customers and investors. We source, buy, sell and develop Luxury but affordable properties in both developing and developed areas to suit the middle- high level incomes earners in Lagos and Abuja

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Visit our website at www.current.ng or reach out to our dedicated support team at +2348095300009 to discover how re:Current can simplify your bill man-

re:Current is one of the leading providers of innovative solutions for managing recurrent bills and simplifying payment processes. We empower individuals and businesses to effortlessly stay on top of their bill payments, ensuring timely and stress-free transactions.

At re:Current, we recognize the challenges of juggling multiple bills and due dates. Our user-friendly app centralizes all your recurring bills, allowing you to easily track, organize, and prioritize them from one convenient location. No more missed payments or late fees—re:Current sends proactive reminders and notifications to keep your customers informed and keep you in control.



#### **UBAKANATION GROUP**

Founder & CEO: Mr. Fablice. Dieudonné MANIRAKIZA

Number of active employees: ~ 1,000

H.Q: Bujumbura, Burundi (Subsidiary in Kigali, Rwanda)

Sector: Engineering, Procurement, Logistics (EPC)

Staring operations: 2020

One of ongoing project: FABHOMES (18 Burundi's first town houses) / Project value of \$3,000,000 USD One of the upcoming project: LAKEVIEW PARADISE ESTATE (40 Standalone Villas) Project value:

~\$8,000,000 USD.

Website: www.ubakanation.com

Email: ubakanationgroup.info@gmail.com



#### BATHROOMS DIRECT

LAGOS OFFICE:
TOP NOTCH PLAZA, KM 23 LEKKI EXPRESS
WAY
AJAH, LAGOS, NIGERIA.
ABUJA OFFICE:
RACHEL COURT, PLOT 679 RACHEL T.
OWOLABI CLOSE,
GADUWA, GUDU DISTRICT, ABUJA FCT, NIGERIA.
WWW.BATHROOMSDIRECT.NG | +234 906
000 4220 | +234 802 767 0197
INSTAGRAM: BATHROOMSDIRECTNG
FACEBOOK: BATHROOMS DIRECT

Black Pelican Limited is the regional distributor for the world's leading manufacturers of high-quality sanitary wares and interior design solutions. With over 19 years of operations, BPL is at the forefront of its industry and has a diversified customer base with BPL leading the market in the domestic and commercial market segments.

BPL offers its customers a one-stop-shop providing end-to-end solutions to all sanitary and interior decor needs of its large clientele.





≉sınıat`

#### SINIAT PLASTERBOARD

Standard plasterboard for partitions and ceilings. The **Siniat** brand represents quality, durability and assured performance across all our products to satisfy the practical and performance needs of all new-build and refurbishment projects.

## SoloXtra

**SoloXtra** is a strong, fire resistant corrugated fibre-cement roofing sheet finished with colour patterns to give you the **Xtra** benefit. It is available in Brown, Red and Green colour patterns.

#### SINIAT POP

Siniat POP is made from the best gypsum materials providing superior plaster quality, finer finish, good setting time and excellent coverage per kg.

**Siniat** is easy to handle and install, it comes with a smooth finish, and suitable for your building needs.





#### FOR MORE INFORMATION AND SUPPORT, CONTACT US



Oba Akran Avenue, P.M.B. 21032.
 Ikeja, Lagos State, Nigeria.

- nigerite 🛩 nigeritelimited
- nigeritelimited

Website: www.nigeritelimited.com



Old Abakaliki Road P.M.B 01646.
 Emene, Enugu State. Nigeria

- emenitelimited remenitelimited
- oemenitelimited

Website: www.emenitelimited.com



## **Sponsors**



Office Address: Union Marble Housel Alfred Rewane Road, PMB 40032, Falomo Ikoyi,Lagos, NIGERIA Tel:+234-1-460-643



## **DANGOTE**

Dangote Industries Limited (Dangote Group) is one of Africa's largest industrial conglomerates. It is a diversified and fully integrated conglomerate with an annual group turnover in excess of US\$4billion. It has been a key investor in the Nigerian economy. The Group's interests include cement, sugar, salt and real estate, with new projects underway in the oil and gas, petrochemical, fertiliser and steel sectors of the economy.

The core business focus of the Group, which started operations in 1978, is to provide local, value-added products and services that meet the 'basic needs' of the populace. Through the construction and operation of large scale manufacturing facilities in Nigeria and across 17 other African countries, Dangote Group is focused on building local manufacturing capacity to generate employment, prevent capital flight and provide locally produced goods for the people. As a Group, we recognise the perceived difficulty of doing business in Nigeria, and across Africa, especially in the manufacturing sector. But we also believe that the potential for growth in Africa and the opportunities available in value added manufacturing remain attractive, despite the obstacles.

## Brains & Hammers

African University of Science & Technology Complex, KM10, Airport Road, Galadimawa, Abuja customerservice@brainsandha mmers.com www.brainsandhammers.com



## BRAINS AND HAMMER

Established in 2006, Brains and Hammers Limited has gained a reputation as one of the leading real estate and infrastructure Development Company in Nigeria. Year after year, we continue to provide housing solutions that appeal to customers' needs for a wide range of market segments. We boast of some of the brightest minds in the industry and ensure continuous improvement as our organizational culture, structure, and operational strategies align to Support and full our business objective of customer satisfaction.



At Dangote, we are committed to producing cement of dependable quality, so when you buy our product, you're not just buying cement, you're also buying a promise of strength



# DANGOTE CEMENT... build with peace of mind

# facebook.com/dangoteindustries



### COUNTRY/LOCATION

- Cameroon Cote d'Ivore Ethiopia
- Ghana, Takoradi Ghana, Tema

### PLANT TYPE

(Grinding Plant) (Grinding Plant) (Integrated Plant) (Grinding Plant) (Import Terminal)

### COUNTRY/LOCATION

- \* Kenya
- \* Liberia Nigeria, Gboko Nigeria, Ibese Nigeria, Obajana
- Niger RepublicRep. of Congo

### PLANT TYPE

(Integrated Plant) (Import Terminal) (Integrated Plant) (Integrated Plant) (Integrated Plant) (Integrated Plant) (Integrated Plant)

### COUNTRY/LOCATION

Senegal Sierra Leone South Africa

- \* Mali Tanzania Zambia
- \* Nepal

## PLANT TYPE

(Integrated Plant) (Import Terminal) (Integrated Plant) (Grinding Plant) (Integrated Plant) (Integrated Plant) (Integrated Plant)

Under Construction/Commissioning

\* Planned



Office Address: KM 16, Lekki-Epe Expressway, beside Total Filling Station, near Agungi B/Stop, Lekki. Tel: 08025011373 Email: info@royal-ceramic.com



# **ROYAL CERAMICS**

West African Ceramics Limited, a leading manufacturer of Ceramic under the brand name of 'ROYAL', has been producing Vitrified, Digital & Roofing tiles in West Africa and has been serving the needs of the building material industry in West Africa since 1995. Starting with a single unit production facility of only Ceramic Tiles at Suleja, Niger State, the company moved on to a bigger production facility at Ajaokuta, Kogi State, thus presenting an array of products in Wall & Floor Tiles in both Ceramic, Vitrified categories in various sizes and also Roofing tiles. In 2018, the company launched a cutting edge product of Engineered Marble & Natural Granite Stones under the auspices of Royal Engineered Stones Ltd. with a total production capacity of 4000 sqm per day.

The state of art Ceramic production facility is fully automatic & uses Italian technology and equipment of widely acclaimed international standards. Offering an exquisite range of Polished & Un-Polished Wall & Floor Tiles in Ceramic, Variety of Porcelain Vitrified Tiles ranging from Soluble Salt, Glazed Vitrified Tiles, Granite Series, Salt & Pepper Series, Wood Series, etc.



Office Address: Sagamu Interchange, (after Federal Road Safety Corp Station), Lagos-Ibadan Express Way, P.O Box 888, Sagamu, Ogun State.

Tel: 0906 268 4840, 0906 206 9913 Email: sales@cdkindustries.com,



# CDK INTEGRATED INDUSTRIES

CDK Integrated Industry Limited is a world-class company specializing in the production and Built on 50 hectares of land in Sagamu, Ogun State, CDK can produce an average of 4 million square meters of premium quality porcelain tiles per annum with room for future expansions.

Our tiles are manufactured using top-grade raw materials and cutting-edge technology, controlled and supervised by a highly experienced team of industry professionals. Our product designs are uniquely made to leave an enduring experience of luxury, sophistication and durability, therefore, whichever of our products you chose, be assured of value for money well spent. distribution of premium quality porcelain tiles.



Office Address: 18, Mississippi Street, Off Alvan Ikoku Way, Maitama, Abuja. Tel: 09 460 3430 Email: info@nmrc.com.ng



Office Address: 18, Mississippi Street, Off Alvan Ikoku Way, Maitama, Abuja. Tel: Email: mailfhf@gmail.com





The Nigeria Mortgage Refinance Company (NMRC) is a Public Private Partnership arrangement between the Federal Government of Nigeria and the private sector.NMRC is a vehicle set up to bridge the funding cost of residential mortgages and promote the availability and affordability of good housing to working Nigerians by providing mortgage lending banks with increased access to liquidity and longer term funds in the mortgage market.



# FAMILY HOMES FUNDS

Family Homes Funds is the largest affordable housing focused fund in Sub-Saharan Africa. Leveraging signicant capital (in excess of N1trn by 2023) to facilitate access to affordable housing for millions of Nigerians on the low to medium income bracket. Through strategic partnerships with various players in the sector and some of the world's main Development Finance Institutions, Family Homes Funds have an ambitious commitment to facilitate 500,000 homes by 2023 and whilst doing that create at least 1,500,000 jobs.





Kalsi boards are the perfect replacement of wood, concrete and masonry.

They are the right balance of light weight, strength and durability in
fibre cement boards and planks.

All resistant to water, mold growth and are ever stylish.



Think partition system with design flexibility and acoustic performance, think KalsiPartition. It is the ideal solution for the most demanding internal wall applications. KalsiPartition is easy to install on all kinds of conduit, wiring, pipe and other services in the cavity of every KalsiPartition system.



# **KalsiClad**

KalsiClad is a board specifically designed for external wall cladding. It's resistance to the attack of termites, insects and other vermins and the versatility in finishing options are some of the benefits you get when you use it for new or renovation projects.





An attractive fibre cement siding siding.
Suitable for residential cladding and
external siding application. KalsiPlank is
easy to cut, easy to nail & easy to drill
without the problems encountered
when using wooden materials.

# **KalsiCeiling**

A fibre cement sheet specially for ceiling application in dry & wet areas. With it's lightweight yet durable sheet offering exceptional stability and extra smooth surface, you can explore diverse finishes as you deem fit.



# KalsiFloor

KalsiFloor is a non-combustible strong fibre cement board suitable for internal flooring applications. KalsiFloor is a superb alternative to concrete slabs due to its resistance, dry and clean installation process, leading to waste reduction and saving in execution time.



Office Address: The Mortgage House, Plot 266, Cadastral AO, Central District, Abuja. Tel: 09 2920689 Email: info@fmbn.gov.ng



# FEDERAL MORTGAGE BANK OF NIGERIA

The Federal Mortgage Bank of Nigeria (FMBN) was established in 1956, known then as the Nigerian Building Society (NBS), a joint venture of the Commonwealth Development Corporation and the Federal and Eastern Governments of Nigeria. The Bank operates as an effective vehicle for increasing the mobilization of long-term funds, lending volume and expansion of mortgage lending services to all segments of the Nigerian population.



Office Address: No 204 Shashilga Court before Alibert, Abuja Nigeria Tel: 080-592-63-477 081-001-20-230



# MODERN SHELTER SYSTEM LTD.

Modern Shelter brings a new vision of luxury to the Estates located at Katampe Extension and Gwarimpa, reframing traditional notions of what it means to live here. Modern and poised for exploration, it's a building Unlike any other in the neighbourhood. Modern Shelter nestles at the heart of a setting renowned for its culture, cosmopolitanism and haute couture. Meaning window in French, Modern Shelter is precisely that: a striking well-built home and a door to everything this world-class neighbourhood has to offer. The company has within a relatively short period distinguished itself in the Real Estate space particularly in the FCT. Modern Shelter has sold over 500 houses in 2 years, including over 200 mortgages. The company is developing a mid -income project in Dape (Life Camp) of 134 Units which reached 100% in sales in just over 12 months. This project is in partnership with Earthpoint Development Services under the name Earthpoint Modern Shelter Limited. The company also has a second site in Apo Dutse under development of 110 units which is over 70% sold. As Modern Shelter, it has 40 units (Semi Detached & Terraces) under construction in Gwarimpa and Katampe Extension (17 Terraces).



Copen House, Plot 32, Ebeano Housing Estate, New Haven Junction, Enugu, Nigeria. 042 290 806 mail@copengroup.org.ng copen\_group@yahoo.com



+234 913 6000 267 +234 913 6000 268 Suite D101 AA Zauro Plaza, Plot 492 Ahmadu Bello Way, Kado District, Abuja. customerservice@constrix. com.ng



# COPEN SERVICES LIMITED

Copen Services Limited is a well-articulated and organised firm with diversified interests in Real Estate, Construction, Services, and Consultancy. Copen Services Limited is the fruit of the desire of a number of young, honest, knowledgeable, and experienced professionals, with over 20 years of cognate, post-graduation / practical experience in public and private service, to pool together their resources for the service of humanity.

It was incorporated in January 1992 and started full operations in July 1995. From a modest beginning as a small outfit, Copen Services Limited has grown in these few years into a large Real Estate Development and multi-disciplinary company. The company currently has a management and senior staff strength of 20. Available to the company also, is the full complement of equipment needed to perform any Building or Engineering construction work. This has positioned the company to undertake projects of diverse nature and complexity.

Copen Group has carved a niche for itself in the field of physical development consultancy and Real Estate development.



# CONSTRIX REAL ESTATE DEVELOPMENT

Founded in 2013 Constrix set out itself to be a leading player in the real estate industry. Putting at the fulcrum of its core mission, the desire to provide habitable spaces for Nigerians, through its businesses, designs and construction activities in a cost effective and efficient manner aimed at delivering better living standards, while adding value to the social and communal life in Nigeria.

The company is led by innovative, focused and diligent young minds, whose qualifications and experiences in the diverse fields of architecture, real estate development, marketing management and business administration has put the company in pole position to achieve its primary goal of bridging the housing deficit in the country.

Constrix has had numerous awards including fastest growing real estate company in 2018.

The real estate construction company offers professional and totally comprehensive property services to clients who appreciate the benefits of dealing with one reliable point of contact through all the facets of property transactions.



The future is within reach. Grasp it.



DISCOVER HOMES DESIGNED FOR THE FUTURE, **READY FOR TODAY.** 

**JEREMY'S COURT 2 SPLENDOUR** KING'S COURT **HOMELAND 2** JEREMY'S COURT 1 **JAZMIN** SPRING 1 **LEISURE TERRACES** MANTRA VICTORY PARK JASON'S COURT 2 MT. PLEASANT HILLCREST JASON'S COURT 1 SPRING 2 **JEREMY'S COURT 3 HOMELAND 1 OMOLUABI** SILICON VALLEY leisure court Leisure Court Limited

08078900000, 08178260000 0811113267, 08178760000

leisurecourt\_

leisurecourt.ng

HEAD OFFICE: 6B DIRE DAWA STREET, WUSE ZONE 6, ABUJA. LAGOS OFFICE: 4 OLUSESI STREET, BY LEKKI CONSERVATION CENTRE, LAGOS.



Block 12 Plot 3A Frajend Close, Ikoyi, Lagos info@octo5.co 0700 00 OCTO5 0700 00 62865



# OCTO5 HOLDINGS LTD

Octo5 Holdings Ltd, is the holding company of Octo5 Estates Ltd (formerly known as Legacy Realties Ltd), one of Nigeria's pioneer developers of gated communities especially on the Lekki peninsula in Lagos. As part of our restructuring initiatives, we have formed a strong partnership with public sector players such as the Nigerian Mortgage Refinance Corporation (NMRC) along with one of the leading mortgage banks in Nigeria – Abbey Mortgage Bank, this is to enable us to offer exibility and deepen the affordability pool for home ownership investments.



International Finance Corporation 2121 Pennsylvania Avenue, NW. Washington, DC 20433 USA +1 (202) 473-100



# INTERNATIONAL FINANCE CORPORATION

IFC, a member of the World Bank Group, advances economic development and improves the lives of people by encouraging the growth of the private sector in developing countries. We achieve this by creating new markets, mobilizing other investors, and sharing expertise. In doing so, we create jobs and raise living standards, especially for the poor and vulnerable. Our work supports the World Bank Group's twin goals of ending extreme poverty and boosting shared prosperity.



124, Awolowo Road, Ikoyi, Lagos +(234) 812 743 3340, 01-277-3890 info@ftmortgagebankplc. com



# FIRST TRUST MORTGAGE BANK

FirstTrust Mortgage Bank Plc is a primary mortgage bank that emerged from the merger between First Mortgages Limited and TrustBond Mortgage Bank Plc in 2019, creating a larger and stronger financial institution that is at the forefront of the Nigerian mortgage banking sector. The merged entities have a long history that dates back to 2003. Besides a strong capital base and assets totalling over N20 billion, FirstTrust has over 100 years combined management experience in providing mortgage and real estate nance solutions. Our mortgage products are carefully designed to serve the financial needs of Nigerians and we are positioned to facilitate the implementation of the National Housing Policy by supporting people in their struggle to gain stability through home ownership, making it possible for them to have a tangible stake in the country's development.



1st Floor, Investment House 21/25 Broad Street, Marina, Lagos. 09087121685, 09087121690



# CITYCODE MORTGAGE BANK LIMITED

CityCode Mortgage Bank Limited is a duly registered Primary Mortgage Bank that has remained healthy since its inception in 1992. We are also an accredited Primary Mortgage Bank (PMB) for the National Housing Fund (NHF) and a subscriber to the recently created Nigerian Mortgage Refinance Company Plc (NMRC). We are set up for the purpose of providing mortgage loans and assisting customers in accessing the National Housing Fund Loan through the Federal Mortgage Bank of Nigeria. We offer various mortgage products, guidance, and advisory services to corporate organizations and individuals to empower them to access housing finance. We focus on providing affordable housing units for interested home seekers/developers/cooperatives who desire a well structured mortgage offer.



11 Ethiope Close, Off Owena Close, Maitama - Abuja FCT +234 8026333633, 8020350170 +234 8063048161 enquiries@roaproperties.com info@chicasongroup.com



NORTH AMERICA:
2111 Acacia Park Drive
Cleveland, 44124 Ohio, USA
EMEA:
1038 Shehu Shagari Way
Maitama, Abuja
info@allegrotechllc.com
+1 216 309 7374
+234 817 345 5530



# ROCK OF AGES PROPERTIES PLC

Rock of Ages Properties PLC- is the Real Estate Arm of Chicason Group of Companies Limited, a wholly owned indigenous Conglomerate. ROAP is into Project Development, Project Management, Real Estate Joint Venture Partnership, Real Estate Public and Private Partnership, Facility Management, Letting and Agency, Project Evaluation and Project Consultancy.



# ALLEGRO TECHNOLOGIES

Over the years, Allegro Technologies has incubated capabilities to develop and deploy effective data management services to the real estate industry. Across all the sectors where we operate, oil and gas, nancial institutions, and a variety of others, our brand is fast becoming synonymous with problem solving and quality. We have worked with businesses in the estate sector to address specific data management challenges in the areas of Customer Relationship Management (CRM), Invoicing, Collections, Spend Management, Facility Management, Inventory, Communications and much

We help organizations like yours do more with less by reconciling existing information gaps, better manage overhead costs, and improve customer service delivery. Our industry specific knowledge allows us to assess your enterprise's unique needs/opportunities in order to give you the required edge in today's highly competitive landscape.

Visit us at www.allegrotechllc.com or call 08036195598 for information on how to get started



Home Ownership, The key to Economic Freedom.



The twin-fold objective of Octo5 Estates is to enable the creation of master-planned urban communities and resolve the core issues impeding demand and supply of homes across Nigeria and Sub-Saharan Africa as a whole, Through STOW, we intend to make property investment and home ownership a transparent, secure and accessible wealth aggregator for the career professional.

# Economically Empowered Through STOW

STOW (derived from "Save To Own") is a web and app-enabled digital marketplace for the sale and purchase of new build / off-plan homes from carefully verified projects and developers. STOW enables subscribers to contribute as low as N50,000 (Fifty Thousand Naira) monthly towards home ownership. The scheme is designed to provide young professional and families guaranteed homes; encourage a homes' savings culture, and provide the flexibility that enhances affordability to prospective home buyers and investors.



# For Enquiries:









International Finance Corporation 2121 Pennsylvania Avenue, NW. Washington, DC 20433 USA +1 (202) 473-100



Postal Address: African Union for Housing Finance, POBox 72624,Parkview, South Africa, 2122 Tel: +27 (0) 11 447 9581 auhf@housingnanceafr ica.org



# IFC EDGE BUILDING

An innovation of IFC, a member of the World Bank Group, EDGE makes it easy to design and certify resource-efficient and Zero Carbon buildings.

EDGE is a global green building certification system by IFC. The free software shows the most cost-effective options for verifying the resource efficiency of new construction, existing buildings or major renovations. EDGE makes it faster, easier and more affordable than ever before to build and brand green.



# AFRICAN UNION FOR HOUSING FINANCE

The AUHF is an industry body that promotes the development of effective housing finance markets and delivery of affordable housing across Africa, working in the interests of both the members and the industry as a whole. The Association comprises 61 member institutions from 16 countries across the continent.



# FINANCING



- Construction Finance
- Home mortgage Finance
- Construction Mortgage
- Outright Mortgage Purchase
- **Equity Release**

- Land Acquisition/Micro Mortgage
- Diaspora Mortgage

### CORPORATE OFFICE

124 Awolowo Road, Ikoyi Lagos. Tel: +2348127433340

### ABUJA OFFICE

23, Aminu Kano Crescent wuse 2 Opposite Spar by Banex Junction





FirstTrust Mortgage Bank Plc



Firsttrustmb



FTmortgagebankplcNG

www.ftmortgagebankplc.com







No. 43 Oba Akran Avenue, Ikeja, Lagos State. +234 (0) 703 444 6474 0700 383 9644 ETEX NIG marketing.nigerite@etexgroup.com



# **NIGERITE LIMITED**

Our manufacturing companies are involved in the production and sale of high-quality gypsum products, fibre-cement ceiling, building boards and roofing sheets, with over 64 years of market experience in Nigeria. We are an Etex company whose headquarter is in Brussels, Belgium. Our range of fibre-cement products are durable, environment friendly and certified to ensure maximum structural performance and productivity. Since our incorporation, we have gained a wealth of experience through meeting the requirements of the construction industry in the promotion of development in Nigeria.

As an Etex company, we are well able to meet the requirements of the demanding markets through a continuing programme of technical improvements, strict quality control and emphasis on customer satisfaction.



# KalsiKraft

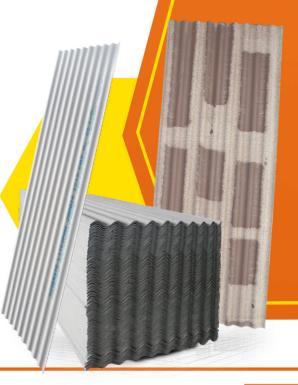




# DESIGN MEETS DURABILITY WITH OUR LIGHTWEIGHT ROOFS AND CEILINGS

Enjoy Xtra benefits with SoloXtra fire resistant, corrugated fibre-cement roofing sheets, available in 2 color patterns. LiteSpan easy-to-install roofing sheets give your building the perfect elegant finish.

Create a world of varieties with KalsiCeil options of embossed or plain ceiling sheets that can be painted to any color of your choice. And give your clients the best of ceilings with KalsiKraft lightweight ceiling sheets, suitable for residential, commercial, or institutional buildings.











# FOR MORE INFORMATION & SUPPORT, CONTACT US:

Email: marketing.nigeria@etexgroup.com Tel: 0700 383 9644 (0700 ETEX NIG)



43, Oba Akran avenue, P.M.B 21032, Ikeja, Lagos State, Nigeria.

- ⊚nigerite y nigeritelimited
- nigeritelimited

Website: www.nigeritelimited.com



7, Old Abakaliki Road P.M.B 01646, Emene, Enugu State. Nigeria

- ⊚emenitelimited yemenitelimited
- oemenitelimited

Website: www.emenitelimited.com

# DOWNLOAD THE NIGERITE-EMENITE APP TODAY











# LAFARGE



# LAFARGE AFRICA PLC

Lafarge Africa Plc is a member of the Holcim Group the global leader in innovative and sustainable building solutions. It was incorporated on 24th February, 1959 and listed as a publicly quoted company on the Nigerian Exchange Group (NGX) on 17th February, 1979. Lafarge serves Nigeria with a wide range of building and construction solutions designed to meet housing and construction needs from small projects like individual home buildings to major construction and infrastructure projects.

With plants in Ewekoro and Sagamu in the South-West, Mfamosing in the South and Ashaka in the North-East of Nigeria, Lafarge Africa Plc currently has an installed cement production capacity of 10.5MTPA and has plans to grow in the near term.

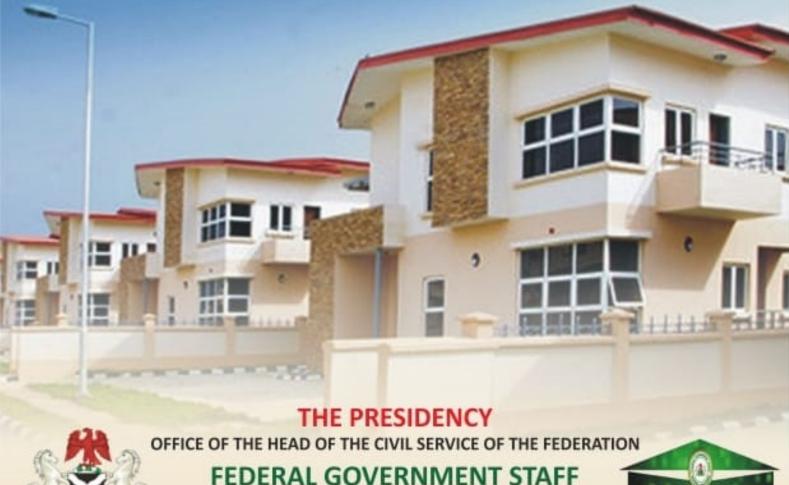
Our Solutions and Products

**Cement Solutions** 

Lafarge Africa Plc has a wide range of cement solutions designed to meet all building and construction needs from small projects like individual home buildings to major construction projects.

Concrete solutions. Lafarge Africa produces quality and innovative concrete and aggregates solutions for small and large projects.

WWW.AFRICAHOUSINGSHOW.COM



FEDERAL GOVERNMENT STAFF HOUSING LOANS BOARD (FGSHLB)

10TH/11TH FLOORS, "B" FEDERAL SECRETARIAT. PHASE II, ABUJA

www.fgshlb.gov.ng

info@fgshlb.gov.ng 08099993964, 08099993965

# Vision:

To be the mortgage institution of choice for all eligible career Public Servants and build their personal homes.

# Mission:

Provide eligible Federal Public Servants with soft housing loans to build, renovate or purchase their own houses in any part of Nigeria in a seamless and efficient manner.

# Mandate:

Manage a Revolving Fund to grant soft loans to all eligible Federal Public Servants within the limits of available resources and in accordance with relevant regulations to build residential houses, purchase already built ones or improve/extend already-existing residential houses anywhere in Nigeria.

# Core Values:

Transparency •Integrity •Accountability •Empathy

# E-APPLICATION MADE EASY

Step-by-step guide for the application of various types of loans on the FGSHLB website (www.fgshlb.gov.ng):

- 1. Launch a browser of your choice.
- Type www.fgshlb.gov.ng in your browser. And follow the following steps:

### FILLING OF APPLICANT'S BIO DATA

- a) Click on "Apply Now" and you will be routed to the application portal.
- On the Login Page, you create an account by supplying your "Email Address" and "Password", then click on "Register".
- c) Click on "Download Documents" to download necessary documents that would be needed and later uploaded during your application process.
- d) Click on "Register".
- e) Click on "Profile Update" to fill in your details on the display page and click on "Submit".
- f) Click on "Next".
- g) Click to choose between the options of "Ministry", "Parastatal/Agency", or "Military or Paramilitary", to choose your appropriate MDA. Fill in your record of service on the page displayed, then click "Submit".

### **Uploads of Documents**

 Click on "Choose File" to select appropriate documents which should be in <u>ipeg/ipg</u> formats, then upload each document appropriately.

> The documents are: Passport Photograph, Letter of First Appointment, Confirmation Letter/Gazette, Next of Kin, Current Payslip, ID Card, PENCOM PFA Letter, Change of Name (If Applicable)

> Note: Each document to be uploaded should not be more than 300kbs in size.

- i. Click on "Next Page"
- ii. Click on "Apply Now"
- iii. Click to select the type of loan that you desire
- iv. "Enter Amount" and click on "Next".

### Other Documents to be Uploaded

- Upload the following documents:
  - Letter of Introduction,
     Declaration/Affidavit/Certificate of Head of
     Department, Deed of Guarantor, Deed of
     Guarantor 1, Guarantors ID Card,
     Guarantor's Confirmation of Appointment,
     Guarantor's Passport, Last Promotion Letter,
     Document and Investigation Copy; Building
     Plan and Cost Estimate (for Building).

Note: Each document to be uploaded should not be more than 300kbs in size.

ii. Click on "Next".

### For the Option of Purchasing a Dwelling House

- Choose and upload the following:
  - i. "Offer Letter".
  - ii. "Letter of Undertaken from Developer".
  - iii. "Receipt of Payment of the difference between applicant's loan entitlement and Cost of House" (If applicable).
  - iv. "Currently Payslip".
- Preview Profile and click on "Submit" to Submit to Desk Office.

### Types of Loan

- . Building;
- ii. Purchasing:
- iii. Renovation; and
- iv. Special Loan Scheme for New Entrants.

Email: info@fgshlb.gov.ng.

Facebook: @fgshlb Phone Numbers:

ES Office: 08099993965 Enquiry: 08099993964

### GENERAL REQUIREMENTS FOR LOANS

| s/N | REQUIREMENTS  | BUILDING | PURCHASING | RENOVATION | SPECIAL SCHEME |     |
|-----|---|----------|------------|------------|----------------|-----|
|     |   |          |            |            | NEW ENTRANTS   | Ph  |
|     | ONLINE APPLICATION FORM   |          | -          | -          | ~              | ~   |
|     | LETTER OF INTRODUCTION FROM APPLICANT'S MOA, SIGNED BY THE DIRECTOR, HUMAN RESOURCES    |          | 5          | 5          | <i>S</i> .     | - 2 |
|     | EVIDENCE OF CONFIRMATION/GAZETTE OF<br>APPOINTMENT                                      | -        | *          | - 4        | - 6            |     |
| 4   | PHOTOCOPY OF LD CARD  |          | - 2        | -          | 4              | +   |
| *   | THREE (3) MONTHS PAYSUP   | -        | *          | 4          | 4              | -   |
| **  | GUARANTOR'S FORM  | 4        | 2          | 2          |                | 4.  |
| 7   | PHOTOCOPY OF QUARANTOR'S LD. CARD & CONFIRMATION/GAZETTE OF 1 <sup>17</sup> APPOINTMENT |          |            |            | -              | -   |
| *   | GUARANTOR'S PAYSLIP (ONE MONTH)   |          | · ·        |            | -              | -   |
| 9   | NAME AND HOUSE NUMBER   |          | ,          |            |                |     |
| 10  | BUILDING PLAN AND COST ESTIMATE (BUILDING<br>LOANS)                                     | -        |            |            |                |     |
| 11  | PHOTOCOPY OF TITLE DOCUMENTS  | -        |            |            |                |     |
| 12  | EVIDENCE OF REGISTRATION WITH PFA   | 1        | -          |            | 2              |     |
| 13  | LETTER OF UNDERTAKING FROM THE DEVELOPER  |          | -          |            | 2              |     |

NB: In the event of any shortfall between the cost of the property and the applicant's entitlement, the applicant will pay the difference to the Board before payment is made to the developer. www.fgshlb.gov.ng; info@fgshlb.gov.ng; @fgshlb; 08099993965; 08099993964.

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# NOTES

